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1	UNITED STATES DISTRICT CO EASTERN DISTRICT OF NEW	
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3	UNITED STATES OF AMERICA	14-CR-399(ENV) United States Courthouse
4	Plaintiff,	Brooklyn, New York
5	-against-	May 1, 2018 9:45 a.m.
6	ABRAXAS J. DISCALA, ALSO KNOWS AS AJ DISCALA, AND	
7	KYLEEN CANE,	
8	Defendants.	x
9		F CRIMINAL CAUSE FOR TRIAL
10	BEFORE THE H	ONORABLE ERIC N. VITALIANO STATES DISTRICT JUDGE
11	ONTIED	BEFORE A JURY
12	APPEARANCES	
13	For the Government:	UNITED STATES ATTORNEY'S OFFICE Eastern District of New York
14		271 Cadman Plaza East Brooklyn, New York 11201
15		BY: SHANNON JONES MARK E. BINI
16		PATRICK HEIN Assistant United States Attorneys
17	For the Defendant:	
18	Abraxas J. Discala	CHARLES ROSS & ASSOCIATES, LLC 111 Broadway New York, New York 10008
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21		ANDREW BOWMAN, ESQ. 1804 Post Road East
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24		Suite D Whittier, California 90603
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1 government.

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THE COURT: We don't have an attorney for the government, we can miss one for a while.

Do we have any housekeeping we need to attend to before we resume.

MS. JONES: Yes, Your Honor. I have some objections I wanted to raise to the schedules that I was given last night by defense counsel.

THE COURT: Yes.

MR. RIOPELLE: I didn't hear what you had.

MS. JONES: Objections to accounting schedules.

MR. RIOPELLE: Oh, well, then I'll go back to where

I was.

THE COURT: Mr. Cheng.

MS. JONES: Okay, Your Honor, so last night I was given I think the potential exhibits for the accountant, Haley Eckhardt. So, they gave me 15 schedules; of those schedules, I think five of them were brand new, I hadn't seen before, but my objections really relate to six of them. So, of the other ones, I'm not really prepared to stipulate anything but I don't expect to object to the admissions of those other schedules but the ones that I do object to I wanted to raise with you now.

First, there is Schedule 1, that purports to be a cash outflow, a net cash flow from public trading, and then

1 other cash outflows. I raised this yesterday, that for the 2 other cash outflows there is a deduction of \$767,500 for the 3 Staffing Group. When I looked at that underlying schedule, 4 more than half of that relates to a transaction from 2012 5 relating to the Broadsmoore Group. As far as I know, there's 6 nothing in evidence about the Broadsmoore Group. So, I object 7 to Section 3 of that schedule. So, it has three sections, a 8 cash outflow section which is fine, a net cash flow which is fine, but the other cash outflows, because it primarily makes 9 10 up this transaction, that doesn't seem to have anything --11 since it's not inn evidence I object to that one. 12 THE COURT: Well, let's go one at a time. 1.3 MS. JONES: Okay. 14 THE COURT: It is much easier. 15 Mr. Cheng. 16 MR. CHENG: Your Honor, Schedule 1 was revised per 17 the Court's ruling to remove any of the collateral companies, 18 so I don't know about the other ones yet but I will tell you 19 that Schedule 1, that's probably the reason why. All 20 schedules that I provided to counsel last night were provided 21 to counsel prior and the only differences would be the 22 revisions to redact anything or just to recompute her claims 23 based only on the manipulated companies. 24 THE COURT: So, Baltimore Group (sic), whatever it

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is, is not there.

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1 MS. JONES: No, it is there.

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MR. CHENG: That was there. I wasn't aware that that was Broadsmoore included and I'm fine with redacting that, the Section 3.

MS. JONES: Okay. So, we take out that Section 3, then otherwise Schedule 1 is fine.

I have an objection to Schedule 4.3. So, Schedule 4.3 is -- it's a pie chart and it basically compares public trading net cash flow for AJ Discala versus cash flow for Marc Wexler, and there are two reasons why I object to this comparison; first, for the AJ Discala amount, it does not include the money that he obtained from -- that was generated in the Marleen Goepel account which Ms. Marche Goepel (sic) testified belonged to Mr. Discala and there was \$600,000 in proceeds that's not included in this pie chart here.

And the other reason why I object to this is that for that \$1.8 million figure that they have listed for Mr. Discala, this is based on a calculation of trading net cash flow that the accountant has done herself. So, in our realized net profit and loss statement we used a figure of 2.2, she has her reasons why she doesn't want to follow that, that's fine, but then she's using the net profit and loss for Marc Wexler to make that comparison. So, it's like she's accepting our number when it's higher for Marc Wexler but using the lower number for AJ Discala because that's more

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1 favorable to him. So, it is kind of like an apples to oranges 2 comparison which I think is misleading particularly since it 3 doesn't include the Goepel transactions. 4 MR. CHENG: Your Honor, we're using Mr. Ferrante's 5 number. We did not calculate Mr. Wexler's number at all. 6 computed her number and it was actually very similar to the 7 numbers that were then presented by the government. 8 welcome to address that issue on cross. 9 THE COURT: Well, why is it the same chart if --10 MR. CHENG: I'm sorry, Your Honor? 11 THE COURT: Why are they in the same chart if the 12 numbers are not computed the same way? It's a misleading 1.3 chart. 14 MR. CHENG: My understanding is the --

THE COURT: You have one set of numbers computed off one set of raw data and another set -- and worked through by a formula I presume that she would support and then there's another number that's supported by raw numbers and a different formula. Why would they be on the same chart?

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MR. CHENG: My understanding is that it is the same number, that it is the same net cash flow.

MS. JONES: Your Honor, no, because I don't think the -- with the Wexler chart we didn't do a calculation of net cash flow. We did that for Marlene Goepel and we did that for AJ Discala. So, we have like the net profit and loss that was

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our charts.

calculated on the first in/first out method that resulted in the 2.2 million number and then we did the -- I think the net cash which is -- that number is close to this number but it is like a 1.8 million, I think there's like a slight variation in the numbers that Mr. Ferrante came up with and this net cash flow analysis that the accountant came up, with what their accountant came up with.

But then for Mr. Wexler, we didn't do that, like that net cash in and out analysis for him, we just did the realized profit and loss. That's the number we have there and they're not using the same comparison number that we have in

THE COURT: Tell me if I'm misunderstanding; your position, Ms. Jones, is that the Wexler number on this chart is computed in a fashion different from the Discala number on the same chart?

MS. JONES: That's my understanding, that we have a net profit loss number and then we have like a net cash -- a cash number that we calculated for Mr. Discala and they're basically using one of the other numbers anyway. Again, I think that it is a misleading comparison and particularly since it doesn't include the Goepel --

THE COURT: Well, that goes to the weight of the chart. I'm more concerned that there's a different formula used for something that on the chart, something that's not in

1 the chart at all. That's a weight of it issue. 2 MR. CHENG: Your Honor, my understanding is it was 3 calculated the same way as Mr. Ferrante placed it in his Excel 4 sheets; he listed three numbers, one was realized profit and 5 loss, one was net cash flow, and then he had another number. 6 So, we actually pulled those numbers later on and we examined 7 his analysis as to how he reached that number, so we pulled 8 this directly from the Government Exhibit 195-3. MS. JONES: Your Honor, I'm going to open up 195-3 9 10 so we can get on the same page about this. 11 MR. CHENG: I mean we can have our witness explain 12 it. MS. JONES: I don't want to do this with the witness 13 14 on the stand. If I'm mistaken, then we can get it all sorted 15 out, but I want to look at the notes and summary; for Marc 16 Wexler, the only calculation we have is net profit and loss 17 and that number is 2.236343, net profit and loss. 18 For Mr. Discala in the chart that we have, 195-1, we 19 have a net realized profit and loss which is \$2.2 million, and 20 then we have net of buys and sales as \$1.8 million. 21 So, for Mr. Discala we have two different columns 22 and for Mr. Wexler we only have one. 23

MR. CHENG: I'm not understanding what the argument is here, that Mr. Wexler's number is wrong or is it Mr. Discala's number is wrong? Because we pulled exactly the

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number she said, 2.2, from Ferrante's sheet.

MS. JONES: That's right and if you want to use 2.2

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from the Discala sheet from the same column, that would be fine but that's not what they did.

MR. CHENG: It is a summary of the underlying data which she reviewed which is bank statements --

THE COURT: You can't compare -- to put it in generic terms, if the chart compares for Discala a number from column one and if for Wexler a number from column two, then the chart is not fairly comparing the numbers.

MR. CHENG: They're both net cash flow, Your Honor. It just so happens that Mr. Discala's net cash flow doesn't add up to Mr. Ferrante's because of the reasons that the numbers that Mr. Ferrante testified to, because the computations were not done properly and used documents which had errors in them, so that's what she's going to testify which is why that number is different than the number that they have.

MS. JONES: Your Honor, they have another chart that makes that argument which, again, I have an objection to for a different reason, but that's chart — Schedule 6.4 and that's — Schedule 6.4, that is a schedule that they want to introduce that makes that argument that the realized net profit and loss in that column is — and it compares Government Exhibit 195-1 which has the \$2.2 million and their

1 number, the 1861, and that explains why there's this \$300,000 2 difference. So, they have a different schedule that makes 3 that point, they don't need to put these one column -- I think 4 the pie chart is not fair considering that she did not go back 5 and do this analysis for the Wexler accounts to see what his 6 number would be. 7 THE COURT: But the other chart performs the 8 analysis, Mr. Cheng, that you're talking about? 9 MR. CHENG: Correct, Your Honor. 10 THE COURT: Showing the errors? 11 MR. CHENG: Correct, Your Honor, and there's another 12 chart, which I expect her to object to as well based on the 1.3 same basis, which also does show -- shows the work detail 14 which went into creating this pie chart and that's the 15 following one which is 4.1A. So, 4.1 is the actual pie chart, 16 4.1A explains how she arrived at that number. 17 Then there's a subsequent summary schedule which 18 addresses the difference between her calculation and 19 Mr. Ferrante's calculation. 20 THE COURT: Of Mr. Discala? 21 MR. CHENG: Of Mr. Discala, correct, based on the 22 same computations that Mr. Ferrante used. 23 THE COURT: My concern is the inclusion of 24 Mr. Wexler in the pie chart, not her disagreement with the 25 computation for Mr. Discala. I think that's fair game.

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1	MR. CHENG: Fair game as to be allowed?
2	THE COURT: To be allowed, yes.
3	MR. CHENG: Yes.
4	THE COURT: But not the Wexler piece.
5	MR. CHENG: That was pulled from the government
6	exhibit based on the same calculations.
7	MS. JONES: It is not.
8	THE COURT: It's not and so I'm not going to allow
9	the pie chart in. The other ones where the witness is
10	expected to testify that her number is different because the
11	government made a mistake in their computation I'm going to
12	allow.
13	MS. JONES: Okay. So, with that chart, the one
14	objection to that chart that I have, that's Schedule 6.4, the
15	analysis like and she can testify about it, but I do object
16	to the argument in the title which is: Government's Analysis
17	is Overstated and Misleading (Christopher Ferrante). That's
18	the title of the chart and I think that's argument and I don't
19	think it belongs on the summary chart.
20	MR. CHENG: I'm fine with redacting it, Your Honor.
21	THE COURT: Redact it.

MR. CHENG: That was an oversight based on 22

yesterday's ruling, Your Honor.

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24 MS. JONES: So, that addresses that one. I also

have an objection to Chart 6.1. Okay. So, Chart 6.1 is 25

1 titled: Government Blue Sheet Data is Incomplete (Christopher 2 Ferrante) and it describes all these instances on the blue 3 sheet data for StarStream and Soul where apparently the 4 accountant believes that there were transactions on the blue 5 sheets that were missing from the -- there were brokerage 6 account transactions that are missing from the blue sheets. This is completely irrelevant because Christopher 7 8 Ferrante testified that, one, he only did an analysis of 9 CodeSmart for Mr. Discala and, two, he relied on the brokerage 10 statements and did not rely on the blue sheet data for his 11 analysis. So, this is completely irrelevant, so I object to 12 6.1. 1.3 THE COURT: Mr. Cheng. MR. CHENG: Your Honor, Mr. Ferrante did testify to 14 15 that, he used the disk that was marked as an exhibit and the 16 data within there. 17 THE COURT: But only for CodeSmart. MS. JONES: And -- I'm sorry. He did not --18 19 Mr. Ferrante was on the stand for two purposes; one, to admit 20 into evidence the blue sheet data as a custodian from the SEC 21 because defense counsel was unwilling to stipulate to the blue 22 sheet data coming in. 23 MR. CHENG: Because it was incorrect. 24 MS. JONES: Second of all, Mr. Ferrante testified 25 for his analysis he did not rely on blue sheet data, he only

MS. JONES: All right. The last one is -- this

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again appears to be -- it's entitled, Schedule 6.8, it's:

Government Selected One Account for Flow Chart (Joan Mazella)
and what this appears to be is just a highlight of all the
different trading accounts that Mr. Discala had with a box
drawn around the one account that we introduced a flow chart
for. So, it seems to be just an argument that of all these
schedules and charts, we prepared a pictorial graph of just
one. So, I don't understand why this summary witness would
testify as to that.

MR. CHENG: Your Honor, we picked the one -- we
picked the information from the flow chart that, you know,
from the data that Ms. Mazella produced and it was just the
single account. We just compiled all the data from the
accounts that -- based on the bank statements, the brokerage
statements that are introduced into evidence and which we're

accounts that -- based on the bank statements, the brokerage statements that are introduced into evidence and which we're also going to offer into evidence under 806 and we redacted the companies that Your Honor precluded from using in this which are Soul, HRAA, LBAS and ISGI. We left in the four

manipulated companies which is ITEN, SSET, TSGL and CRPT.

So, I believe this chart just lays out what the data is.

MS. JONES: They take out the data for each of these companies like Soul, HRAA, LBAS, ISGI and those stocks were included in that flow chart for Ms. Mazella because she was showing the flow of cash and she had to calculate all the

1 sources of cash to show which cash was transacted to Omniview 2 from that account. I think this chart is nothing more than to 3 arque, oh, look, this calculation was not included in these other charts for these other stocks and we did it for this one 4 5 account. There doesn't seem to be any argument about the 6 numbers, it is just an argument that this chart is the only one that includes these other trading losses. 7 8 MR. CHENG: We pulled data that's admitted into 9 evidence and put it along --10 THE COURT: What is the point of the proffer? 11 are you trying to establish? 12 MR. CHENG: That calculations were not done for all 1.3 the accounts. MS. JONES: In these other stocks? 14 15 MR. CHENG: No, not the other stocks, there's 21 16 accounts and Mazella did one account despite the fact they're 17 claiming that Discala owns multiple entities and they're 18 related, so our chart is actually more complete based on their 19 legal argument. 20 THE COURT: No, the chart is out. The argument 21 obviously is in, you heard all of these things, he's been 22 involved and they only showed you this one account, and that 23 ties into the charge, the evidence that's here, the evidence 24 that's not here.

MR. CHENG: Ms. Mazella only showed the one account,

1 the other accounts were raised by Ferrante and Oremland. Are 2 you precluding --3 THE COURT: And what is it that you want to show 4 about the other accounts, other than that they're there? 5 MR. CHENG: No, the data that shows why he --What is the relevance of the data? 6 THE COURT: 7 MR. CHENG: What he profited and lost in the 8 manipulated accounts, so it's just the profit and loss for these companies. 9 10 MS. JONES: That's included in Chart 3.1 that they 11 have this calculation that they did where they looked at all 12 of his accounts in ITEN and they calculated what his profit 1.3 was in -- they have -- the charts that I'm not objecting to is 14 they prepared a summary of public trading, they did one for 15 CodeSmart that they want to introduce, one for StarStream they 16 want to introduce, one for Staffing Group that they want to 17 introduce and one for Cubed that they want to introduce. I 18 don't object to those charts. Each chart shows what their 19 accountant calculated, that the money he made on public trading in those stocks. That's already included in these 20 21 other charts. 22 THE COURT: Is that true, Mr. Cheng? 23 MR. CHENG: I'd have to double-check the numbers but 24 what it does is separate -- the other one is separated by 25 company by ticker symbol, this one has a total number for each

1 account and a total number for all of the counts combined for 2 the manipulated companies which comes out to about 1.7 million 3 and so there's no other chart in here which reflects the total amount that Mr. Discala profited or lost in all of the 4 5 companies in all of his accounts. MS. JONES: That's not true, that's point 2 on 6 7 Schedule 1. Point 2 on Schedule 1 shows net cash flow from 8 public trading as follows: CodeSmart, StarStream, Staffing 9 Group, Cubed, total \$1.7 million. 10 THE COURT: It is cumulative and out. 11 MS. JONES: So, I think, unless there are any 12 additional charts that are new that I did not get from 1.3 yesterday, then I think that covers my objections to the 14 charts that I received last night. 15 THE COURT: So, we anticipate them coming in without 16 objection? 17 MS. JONES: That's correct, Your Honor. 18 MR. CHENG: The other issue is, Your Honor, we were 19 going to move for -- move into evidence bank statements and 20 brokerage statements which were not admitted into evidence as 21 well as Hylan (ph) stock transfers and so I asked for a 22 stipulation, I haven't gotten a response. I wanted to deal 23 with that issue now. 24 MS. JONES: I don't have the time to review all

those additional records. As I said, I'm not objecting to the

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MR. ROSS: I'm here.

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there, Mr. Ross.

1 THE COURT: I promised yesterday as we got to the 2 end, now we've had Ms Cane's case complete and this witness 3 was the last identified witness, I haven't had a chance to 4 allocute Mr. Discala yet on his decision with respect to 5 testifying or not testifying. 6 Have you had a chance to discuss that with 7 Mr. Discala? 8 MR. ROSS: Yes, both Mr. Bowman and I have spent a 9 good amount of time, many hours discussing this decision with 10 Mr. Discala. 11 MR. BOWMAN: He is going to testify, Your Honor. 12 THE COURT: Okay. 1.3 Mr. Discala, again, you heard me do this yesterday 14 with Ms. Cane, you have an absolute constitutional right to 15 take the stand and testify in your own behalf; you have an 16 absolute constitutional right not to take the stand and stand 17 mute and I would instruct the jury that they could not hold 18 your silence against you. Have you had a full and fair 19 opportunity to discuss your decision with your attorneys? 20 THE DEFENDANT: I have, Your Honor. 21 THE COURT: And have you made a decision? 22 THE DEFENDANT: I have. 23 THE COURT: And what is your decision? 24 THE DEFENDANT: My decision is to testify. 25 THE COURT: You will take the stand?

HOLLY DRISCOLL, CSR OFFICIAL COURT REPORTER

having you in our courtroom and you sitting as a jury in this

case and I said to you then that other than putting on a

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uniform and defending your country in a time of war, there was no greater act of patriotism and citizenship than to put aside your own business and sit as a member of a jury because it was critical to the rule of law and a society that doesn't have a healthy respect for the rule of law and for the people who participate in the process is doomed to see their freedom and their society destroyed. Men and women across the decades of our country's existence have shed their blood and their lives to protect the rule of law from foreign enemies and they return home and they turn the rule of law over to the courts.

Today is a day we celebrate the rule of law; in the United States it's Law Day. It celebrates the rule of law, our country's commitment to the law and to honor the men and women who toil in the vineyards of law to ensure that the rule of law is preserved. Judges and jurors are certainly part of those who toil, preserve the rule of law but the men and the women out there in the trenches are the people who do it every day. The lawyers vigorously represent their clients, whether it be the government or a defendant, these are the men and women that keep faith what the soldiers who have lost their lives defending the rule of law.

So, in a special way we celebrate the men and women that you see before you and their colleagues and all of our colleagues at the bar on this very special day. So, ladies and gentlemen of the bar, thank you for your preservation,

(Defense Exhibit HE-4.1A, was received in evidence.)

	PROCEEDINGS 3271		
1	(Defense Exhibit HE-6.2, was received in evidence.)		
2	(Defense Exhibit HE-6.4, was received in evidence.)		
3	(Defense Exhibit HE-6.5, was received in evidence.)		
4	THE COURT: Any objection?		
5	MS. JONES: Your Honor, the government doesn't have		
6	any objections under the parameters that we had discussed		
7	earlier.		
8	THE COURT: Right, and they're admitted and there		
9	are a couple of redactions I guess will have to be made.		
10	MS. JONES: Yes, that's correct, Your Honor.		
11	THE COURT: Mr. Cheng is aware of that.		
12	MR. CHENG: Let me just point out that the		
13	redactions, I'm not sure if we've had time to make the		
14	redactions.		
15	THE COURT: Make sure before you show an exhibit,		
16	Mr. Cheng.		
17	MR. CHENG: Will do, Your Honor.		
18	THE COURT: Show it privately to the government		
19	counsel.		
20	MS. JONES: I am sorry, the government had objected		
21	to 4.1A, I think we had discussed that.		
22	THE COURT: Yes, consistent with our prior ruling,		
23	if that was one that's out, it's out.		
24	MR. CHENG: Side-bar, Your Honor?		
25	THE COURT: Sure.		

MR. CHENG: May I publish this, Your Honor?

- 1 THE COURT: Yes.
- 2 Q Ms. Eckhardt, can you explain Section 1?
- 3 A Section 1 is a summary of some detailed analysis I did to
- 4 identify and determine the amount of money that Mr. Discala
- 5 and his entities, being Omniview Capital, Fidelis Holding and
- 6 Bridge Venture, paid to obtain initial investments in these
- 7 four companies.
- 8 Q Let's star with the first one, CodeSmart, what is the
- 9 bridge/PIPE number?
- 10 A Bridge/PIPE is an accumulation of different amounts that,
- 11 I'll call them Mr. Discala's entities or the Discala entities,
- 12 so whether it is Mr. Discala and/or Omniview and/or Fidelis,
- and it's sometimes Bridge Ventures, paid to the company in
- 14 terms of notes, promissory notes for bridge notes to help the
- company through this transaction, to get through the share
- 16 exchange transaction. So, for CodeSmart, the Discala entities
- paid or financed \$260,000 and for that financing the Discala
- 18 entities received restricted shares in CodeSmart.
- 19 Q And what about the number reflected under free trading
- 20 shares for CodeSmart?
- 21 A For free trading shares, the Discala entities paid for
- 22 shares -- they purchased shares from the shell company and I
- 23 can run through those numbers if you like. So, Mr. Discala
- 24 personally purchased 68,760 shares from the shell company,
- 25 those are free trading shares, and I believe he paid just over

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1 \$1,500 for those shares. The price of those shares was .023

2 or 2 and a 1/3 cents per share. Omniview Capital purchased

362,500 free trading shares from the shell paying around

4 \$8,000, a little over \$8,000. And Fidelis Holding purchased

312,500 shares from the shell at .023 cents and I think that

6 was about \$7800 for a total of \$17,107.

Q And Fidelis, those were free trading shares, correct?

A Those were all free trading shares and the total of the

free trading shares was 743,000 shares, maybe a little more

10 than that.

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Q Do you know what happened to those shares?

12 A I do. So, first of all, the shares obtained for

financing the bridge and the PIPE, those were restricted

14 shares so we never saw those shares go into the brokerage

15 statements. Those shares were held by Mr. Discala and his

16 entities and not traded on the open market. The free trading

shares we saw, the 68,750 shares that Mr. Discala personally

18 purchased were put into his brokerage account at Halcyon

19 Cabot, I think it is his brokerage account 4813 if I'm not

mistaken, and those shares were all sold on the open market

beginning May 22nd, 2013, and they were all sold before the

22 | shares split on June 14th, 2013.

23 Q And then the total column, what does that reflect?

A Let me go through the others. So, that was Mr. Discala's

shares. The shares that Omniview got, Omniview purchased

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362,500 shares and put those in its brokerage account at Halcyon Cabot, I believe that's Halcyon Cabot 1377, and of those 362,000 shares, Omniview sold 263,000 or 261,000 before the split leaving 100,837 shares at the time of the split which were doubled and eventually sold on the open market. And then Fidelis purchased 312,500 shares originally. Those all went into Fidelis's Halcyon Cabot brokerage account, it's brokerage number 7544, and those shares were not sold, they were held on to by Fidelis until after the shares split and then those shares were doubled during the 2-for-1 stock split, so the 312,500 became 625,000 shares which were then transferred out of the brokerage account and sold privately for pennies. So, the trade records don't show Mr. Discala sold the Fidelis shares in the market; is that correct? Mr. Discala sold no Fidelis shares in the open market, those were sold privately, they were doubled and then sold privately. And let's just move down to the next company, StarStream; under free trading shares, what does that number reflect? So, free trading shares, that 27,295, that is the cost of the free trading shares that were purchased by Bridge Venture in this instance and it was 159,404 free trading shares at I believe it was 17 cents, maybe .1712 in the column per share,

and those shares were never deposited into the brokerage

- 1 accounts, never sold on the open market.
- 2 Q And let's move down to Staffing Group; the free trading
- 3 shares, what does that number reflect?
- 4 A That reflects the purchase of I believe it was 75,000
- 5 | free trading shares, 50,000 by Omniview and 25,000 by Fidelis
- 6 at a penny a share, so that's 880 rounded.
- 7 Q What was the total number that Mr. Discala invested in
- 8 these four companies?
- 9 A The total amount including bridge, PIPE and free trading
- 10 is \$1,169,282. I have to -- let me correct myself because the
- 11 math doesn't make sense. There are a few other shares that
- were bought that were included in the 880, so it was the 750
- plus I think there might have been 80 shares bought by
- 14 Mrs. Discala to get up to the 880.
- 15 Q Let's move to Section 2, can you explain what that
- 16 represents?
- 17 A Section 2 is a very brief summary of a very detailed
- analysis of the public trading through all of the brokerage
- 19 accounts that we reviewed and there were 23 brokerage accounts
- 20 we reviewed, we found trading for these four companies in 21
- 21 brokerage companies over the period of May 2013 through
- July 2014. And so we did a very detailed analysis, it's many
- 23 pages long and this is the culmination, the summary of that
- 24 analysis.
- 25 Q What was your result with regards to Mr. Discala's net

- 1 cash flow for CodeSmart?
- 2 A For CodeSmart Mr. Discala had positive cash flow of
- 3 \$1,861,386.
- 4 O And for StarStream?
- 5 A For StarStream it was negative cash flow, it was
- 6 effectively a loss, a cash loss of \$36,987.
- 7 Q And for Staffing Group?
- 8 A Staffing Group also was a loss, negative cash flow of
- 9 \$124,404.
- 10 Q And for Cubed?
- 11 A For Cubed it was a positive cash flow of \$856.
- 12 Q I'm going to move to HE-4.1A. Can you explain what this
- 13 | chart shows?
- 14 A This chart shows the initial capitalization of CodeSmart
- 15 and it shows the total stock that the -- what I call the
- 16 Discala entities obtained or purchased in that initial
- 17 capitalization. These numbers include the free trading and
- 18 the restricted shares, that's why they're a little bit higher
- 19 than the numbers I was just explaining moments ago. And it
- 20 shows on the bottom that other investor's number, it excludes
- 21 a party that's been redacted now so the totals don't make
- 22 sense, but it shows how -- what percentage Mr. Discala's
- 23 capitalization was of the total capitalization on the left
- side; on the right side is another recap of the net shares
- 25 bought and sold by Mr. Discala and the Omniview, Fidelis

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1 entities, as well as the net cash flow that occurred in the 2 trading, the public trading by each of those entities. So, how many shares did the Discala entities receive in 3 free trading and restricted shares? 5 In free trading and restricted, it is 828,125 shares. Did he sell more or less than what he received? 6 7 Well, this is the initial capitalization and then there 8 was the stock split, so he sold a good portion of these 9 before, he sold about half of these -- he sold about half of 10 the free trading stock before the stock split and then after 11 the stock split the remaining shares were in -- mostly in 12 Fidelis, those doubled and those were sold privately. There 1.3 was about 100,837 shares at Omniview's brokerage account. 14 Those doubled also to 216,000 shares or so and those were 15 eventually sold in the public market. 16 Let's move to Schedule 6.4. Can you explain what this 17 chart reflects? 18 What 6.4 is intending to reflect is the number of 19 different brokerage accounts, you see on the left-hand side, that were trading the CodeSmart stock by Mr. Discala or 20 21 Omniview and Fidelis, and the first numerical column is kind 22 of marked with an A or it has the red GX, Government 23 Exhibit 195-1, that is what the government's accountant, 24 Mr. Ferrante, testified to was the realized net profit and

loss from Mr. Discala's trading of CodeSmart stock but I

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ECKHART - DIRECT - CHENG

wanted to show that that is — it's not a true number because we're talking here about cash flow. In order to sell stock, you have to buy stock. I've never seen that Mr. Discala got stock for free, sure, stock split and there's no cash effect to a split but in order to sell stock, you have to buy it; in order to transfer stock out of your account to a third party, you have to buy that stock, have that stock in your account, and Mr. Ferrante's testimony was only accounting for the profit from stock that was specifically sold if that stock had a previous buy. So, if it was transferred in, he assumed that the cost basis was zero. That's not really true. It had to be purchased somehow.

So, what I'm trying to do in this schedule is reconcile Mr. Ferrante's \$2.2 million cash flow or what he calls an ITEN realized net profit and loss number to my ITEN in net cash flow number which I have to say is very similar, it is \$4,000 similar, close to Mr. Ferrante's own net cash flow number. He called it net of buys and sells or something like that, I call it net cash flow, but we're only \$4,000 apart. He's \$4,000 higher, I'm lower. But the real difference between Mr. Ferrante's realized profit and loss schedule is that he did not attribute -- and this is actually, if we can go back to the footnotes at the bottom, the first footnote describes how 100,000 shares were transferred from Mr. Discala's Raymond James account to a company called

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Iroquois Master Fund as repayment of shares of CodeSmart that were borrowed by Mr. Discala from another party. And that's basically a sale, you're transferring those stock out of your own brokerage account to a third party, you no longer have those stock to ever sell. So, your proceeds from that transfer are zero. And it cost Mr. Discala -- I calculated it cost him \$333,823 to buy enough CodeSmart stock to transfer out 100,000 shares to Iroquois Master Fund. That's a real accounting event, that's a real profit and loss event that Mr. Ferrante did not account for. And that's how we bring his inflated profit and loss number of \$2.2 million back to his cash flow number -- my cash flow number of \$1.861 million. Let's move to Schedule 6.5. What does this schedule reflect? Well, this schedule reflects two things -- well, it reflects one thing and then I have additional comment or observation. Mr. Ferrante, Christopher Ferrante was testifying, and we have the references here under the REF column which exhibit he was testifying to and what page along with what day he was testifying, what the realized profit and loss was in each of these stocks for each of these individuals and it occurred to me that for Mr. Discala, he only calculated realized profit and loss in CodeSmart, that's what the blue box shows. He didn't offer any testimony, any calculation for Staffing Group or StarStream or Cubed just like he had done

for the four parties at the bottom, Marc Wexler, Matthew Bell,

Garper, Kim Josephberg and David Ben-Bassat. So, that was

striking to me that that was -- whether it was overlooked, you

know, I don't know.

MS. JONES: Objection.

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THE COURT: Sustained.

A The second thing is by looking into the schedules marked as exhibit -- Government Exhibit 195-2, 3, 4, 5 and 9 for the individuals other than Mr. Discala, I noticed that what the government captions as Realized Profit and Loss was really the same number that he calculated as net of buys and sells, it was really just net cash flow. So, for every individual except for Mr. Discala the government just did a net cash flow calculation. For Mr. Discala, only for Mr. Discala did the government show a realized profit and loss where, as I've discussed before, he neglected to incorporate the cost of 100,000 shares that were transferred out of Mr. Discala's account which accounted for the \$333,000 difference. Those are my two points on this schedule.

- Q Can we move to Schedule 3.2. Tell me what this schedule reflects please?
- A This schedule reflects a summary by brokerage account summarized by entity or by party of the period of trading and the net cash flow that was realized in each brokerage account. So, this is for StarStream and it shows that the overall

- 1 trading between Omniview, Fidelis and Bridge Venture resulted
- 2 in a negative cash flow or a loss, cash loss of \$36,987.
- 3 Q And that was all of Mr. Discala's public trading,
- 4 correct?
- 5 A That was all of it, yes.
- 6 Q Let's move to Schedule 3.2.
- 7 A I also should note too, as I mentioned before, the free
- 8 trading shares that Mr. Discala purchased at the outset and
- 9 | the initial investment were never moved into this account, so
- 10 this has nothing to do with those initial free trading shares,
- 11 this is just all him buying in the open market and selling in
- 12 the open market.
- 13 O We'll move to HE-3.2A.
- Now, those free trading shares that you discussed,
- 15 | are they reflected on here?
- 16 A No, and the way I can tell that they're not reflected is
- 17 | that there's two columns towards the right called Transfer in
- 18 and Transfer Out; Transfer in would show one account having at
- 19 | least 159,404 shares being transferred in, those would have
- 20 been those free trading shares, but none of those accounts
- 21 have an initial transfer in of 159,000 or more shares.
- 22 Q So, those shares were never traded on the market,
- 23 correct?
- 24 A Correct. I mean we specifically looked at that, this is
- 25 just a summary schedule, that is an easy way to show that we

did not identify that, did not find those shares transferred in.

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Q Now, can you explain this bottom line of the total and what each of those numbers represent?

A Sure, the total under the purchase column is the total number of shares that were bought among these brokerage accounts for StarStream. The sale is the total number of shares that were sold. The split is the number of shares that were obtained by virtue of a split, stock split. The transfer in and transfer out, those in this case equal zero because there were no shares transferred in or out of third-party non-Discala brokerage accounts.

So, the total number here I should caution you is if shares are moved back and forth and back and forth, there could be some overlap, it could be counted going in and out and in and out but it does help us match up where shares were moving to and from.

And then the ending balance is key, this is the number of shares that Mr. Discala is holding or in this case Omniview is holding at the end of our analysis. So, as of --see, in this account I can tell you specifically it is as of July 17, 2014, he was still holding 5,000 shares of StarStream.

- Q And what period of time does this chart reflect?
- A It could be a little bit different by brokerage account,

ECKHART - DIRECT - CHENG

for some brokerage accounts we had more statements than others, but if we look at Schedule 3.2, I can direct you to where that is. So, the period of trading — when I say period of trading, that would — I'll explain that after, but period of trading here for the Omniview account was May 30, 2014 through July 17, 2014.

And then for Fidelis, the accounts were trading between October 2013 and February 2014, January 2013 and October 2013, February 2014 and some period in 2014 after February, we have a year end statement there so we weren't able to identify the specific ending of that trading.

And then for Bridge Venture, it was May 2014 through July 2014. For CodeSmart, the period of trading just — that links to a very detailed page that lists the first transaction in our schedule and the very first transaction in CodeSmart would be the free trading shares being put into the account, so those would typically say May 13th was the first period — the first date in the period of trading but in fact I know that by looking at the subsequent actual trading after that initial transfer in, Mr. Discala didn't start selling his CodeSmart shares until May 22nd for Omniview and then — or I'm sorry, it was May 22nd for his personal account and May 28th for the Omniview account, so it wasn't right away.

Q Let's go to Schedule 3.3. Now, this is the same type of schedule as you did for StarStream except this one is for

- 1 Staffing Group; is that correct?
- 2 A That's correct and there's more accounts that were
- 3 trading Staffing Group.
- 4 Q And what was the net cash flow Mr. Discala made in
- 5 Staffing Group?
- 6 A Well, for Mr. Discala alone it was \$23,111 loss, cash
- 7 loss. For overall between Mr. Discala, Omniview and Fidelis,
- 8 | what I call the Discala entities, was negative \$124,404 or --
- 9 so, a loss of \$124,000.
- 10 Q That's based on all his public trading in Staffing Group,
- 11 correct?
- 12 A In Staffing Group among ten brokerage accounts.
- 13 Q Let's go to Schedule 3.3A. Can you just explain what
- 14 this schedule reflects?
- 15 A So, this is similar to the schedule for StarStream except
- 16 there's more accounts to account for, more brokerage accounts
- 17 to account for. It shows that the number of shares that were
- 18 purchased among all of these accounts was 317,000 shares, the
- 19 number of shares sold was 43,000, there was a split of 6,600
- 20 shares or 6,600 shares were obtained as the result of a split
- 21 or this one might have been a dividend, a stock dividend, and
- 22 there were an equal number of shares transferred in,
- 23 transferred out, that means that they just moved around within
- 24 Mr. Discala's -- in his entities' accounts; there weren't any
- 25 transfers in or out from third parties, other parties, and at

- 1 the end of the day Mr. Discala was holding 280,747 shares of
- 2 Staffing Group.
- 3 Q So, the ending balance is Mr. Discala still possesses
- 4 280,747?
- 5 A Well, as of the end of trading, the brokerage accounts
- 6 that we have -- so, I can tell you specifically the first one
- 7 where he's still holding 43,100, that was as of May 30th,
- 8 2014; 24,500 was still being held as of also May 30th, 2014;
- 9 and 213,147 shares were still being held as of June 27, 2014.
- 10 That's the last data that we have as far as looking at the
- 11 brokerage accounts and even the blue sheet data.
- 12 Q And he never sold those shares, based on the data you
- 13 reviewed?
- 14 A Based on the period of the data I reviewed, that's
- 15 correct.
- 16 Q Go to Schedule 3.4. What does this schedule reflect?
- 17 A This is a very similar analysis but for Cubed. There was
- 18 very, very limited public trading of Cubed. Mr. Discala, as
- 19 we saw in my very first schedule, got no free trading shares
- 20 in Cubed so whatever he bought and sold was just on the open
- 21 market, and this shows that over a period of April to -- well,
- 22 one account was through November 2014, he had trading positive
- 23 of \$856.
- 24 Q So, this reflects all the trading that you've seen?
- 25 A All the trading that we've seen in the government blue

- 1 | sheets and the brokerage statements, yes.
- 2 Q Schedule 3.4A please.
- Now, what does this schedule reflect?
- 4 A This schedule reflects the quantity of shares that were
- 5 purchased and then ultimately sold and Mr. Discala is no
- 6 longer holding Cubed or as of the period that we looked at was
- 7 | no longer holding Cubed or CRPT stocks.
- 8 Q So, how many shares did he purchase in the open market?
- 9 A He purchased 12,732 and sold the same number.
- 10 Q What period of time was that, based on the records you've
- 11 seen?
- 12 A Based on the records we've seen, it was -- he made \$6,042
- 13 from April 2014 through July 14, 2014, but he also lost \$5,185
- 14 | from May 2014 through -- through sometime in November 2014 is
- 15 what the records show.
- 16 Q Move to Schedule 3.1 please.
- Now, is this the same type of analysis that you did
- 18 | for StarStream, Staffing Group and Cubed, only for CodeSmart?
- 19 A That's correct.
- 20 Q And how many accounts are listed here?
- 21 A Sixteen that traded CodeSmart.
- 22 Q And did he make a profit in all those accounts?
- 23 A Oh, no.
- 24 Q How many accounts did he make a profit in?
- 25 A I count that he made a profit in seven accounts.

- 1 Q In how many accounts did he incur a loss?
- 2 A So, he would have incurred a loss in nine accounts.
- 3 Q Now, can you tell me what row 15 represents?
- 4 A Row 15, so this is the Fidelis holding account 7544 at
- 5 Halcyon Cabot that received Fidelis Holdings' initial free
- 6 trading shares of 312,500 initial free trading shares that
- 7 | were purchased from the shell and those shares, as I
- 8 mentioned, were held through the stock split and transferred
- 9 out. At one point there was another company that Mr. Discala
- 10 was trading on that incurred substantial losses, it was --
- MS. JONES: Objection.
- 12 THE COURT: Sustained.
- 13 Q We'll move to Schedule 3.1A.
- 14 Can you tell me what this schedule reflects?
- 15 A This schedule reflects the same total positive cash flow
- 16 that Mr. Discala made in trading CodeSmart on the open market
- of \$1,861,000 but split out between what he made before the
- 18 stock split on June 14th, 2013 and what he made after. And
- 19 you can see the big dollar amounts in the pre-split column,
- 20 | the 327,700, that was the Halcyon Cabot account that received
- 21 Mr. Discala's initial free trading shares, he sold them before
- 22 the split and he made 327 -- \$327,000. Under the second
- grouping down under Omniview he made \$1,518,000 before the
- 24 split, that was as he was selling the initial free trading
- 25 shares he received from the -- purchased from the shell. He

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1 received I think it was 200 -- or he received 362,000, sold

about 261,000 before the split and this is the profit that he

3 made before the split.

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And as I mentioned, down in the Fidelis account,

5 7544, he had not sold any of those before the split. After

6 the split, however, he moved a number of CodeSmart shares into

7 | the Fidelis account, borrowed a number of CodeSmart shares

8 from another individual into that same Fidelis 7544 account,

9 so he moved over about 121,000 shares of CodeSmart from his

10 personal and Omniview accounts into Fidelis's account,

11 borrowed 300,000 from another individual, 300,000 shares of

12 CodeSmart, and sold a good portion of those to generate

profit, proceeds of \$531,000 that were needed in that account.

Q Do you know when the split was?

15 A The split was June 14th, 2013.

16 Q Do you recall when was his first day of trading for

17 CodeSmart?

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A His first day of trading from his personal account was

19 May 22nd and from Omniview wasn't until May 28th.

Q So, in a period of about 22 days what was his profit?

A So, during the whole pre-split period?

22 O Correct?

23 A His profit was \$1,836,000 and change.

24 Q And all his trading afterwards resulted in how much?

25 A \$25,300.

- 1 Q And how long was that period?
- 2 A That was a much longer period, that was from effectively
- 3 | middle of June through the following -- I think he traded
- 4 CodeSmart through December 24th, 2013, so about six months.
- 5 MR. CHENG: Scott, can you put 196-3 side-by-side.
- 6 Q Now, this chart on the left, can you indicate where the
- 7 split is?
- 8 A Well, it says in the bottom right corner the government
- 9 indicates the split was June 14th, 2013.
- 10 Q And on the chart is that where the straight line comes
- 11 down?
- 12 A I can't really see it but -- it is I think further to the
- 13 left, and the dates are covered. It's probably where that
- 14 straight line is going down because for 2-for-1 split the
- price would have to be cut in half so you have the same value,
- 16 more shares just lower value.
- 17 Q So, in that period of time Mr. Discala made a little over
- 18 1.8 million, correct?
- 19 A That's correct.
- 20 Q And then --
- MR. CHENG: Scott, come back up.
- 22 Q In the remaining amount of time how much did he make?
- 23 A \$25,304.
- 24 MR. CHENG: No more questions, Your Honor.
- THE COURT: Thank you, Mr. Cheng.

But we've been paid, my firm has been paid \$90,000.

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1 Q Okay, great. And who provided you with the records that

- 2 you reviewed in this matter?
- 3 A We were initially provided by counsel with the
- 4 government's blue sheet data and then brokerage statements
- 5 | followed up after that and additional information as we
- 6 requested it, bank statements and so forth.
- 7 Q So, if we can take a look at -- if we can look at
- 8 | Schedule 1 and I'm going to have to ask defense counsel to
- 9 bring this up since I don't have an unredacted copy. Okay.
- 10 All right.
- So, Ms. Eckhardt, this schedule purports to show the
- 12 amount that was sent out of what's been characterized as the
- 13 Discala entities versus the net cash flow from public trading,
- 14 correct?
- 15 A Correct.
- 16 Q And so, for -- and you looked at the four stocks that
- were charged in this case, CodeSmart, StarStream, Staffing
- 18 Group and Cubed, correct?
- 19 A I'm sorry, what was your question?
- 20 Q You looked at the four stocks that are charged in this
- 21 case, CodeSmart, StarStream, Staffing Group and Cubed in this
- 22 chart?
- THE COURT: With respect to this chart.
- 24 A With respect to this chart.
- 25 Q Yes, with respect to this chart.

- And your analysis shows that the total cash outflow was approximately \$1.1 million and the net cash in flow from public trading under your analysis was \$1.7 million, is that correct?
- 5 A That's what the numbers show, yes.
- Q What is the difference there between out and in based on your analysis?
- A The difference is that Mr. Discala invested \$1,169,282 in the company -- in these four companies and on trading the stocks in the public market he made \$1,700,851.
- 11 Q So, more than half a million dollars more in than out?
- 12 A Just about a half a million dollars, right.
- 13 Q Under your analysis, correct?
- A Well, I wouldn't note those two together but if you're trying to do the math, the math is just about half a million, just over half a million.
- 17 Q All right, thank you.
- So, you talked about you took a look at the disposition of the stock that Mr. Discala received in all these different companies, correct?
- 21 A My detailed analysis is where I looked at the disposition 22 of those stock, yes.
- Q All right. I'd like to show just the witness right now what's been marked as Government Exhibit 190-4, just the
- 25 witness.

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1 Ms. Eckhardt, do you recognize this chart?

- 2 A This was a draft that we prepared.
- 3 Q A draft that you prepared, a draft of what?
- 4 A A draft of financial results of trading for CodeSmart,
- 5 StarStream, Staffing Group, Cubed and Soul and Vibe.
- 6 Q There's just -- you just have totals there for
- 7 StarStream -- totals there for the stocks that we discussed,
- 8 CodeSmart, StarStream, Staffing Group and Cubed, correct?
- 9 A That's right, on this draft schedule, yes.
- 10 Q This shows -- what transactions are reflected in this
- 11 chart?
- 12 THE COURT: The question is about the chart that's
- 13 in front of her?
- 14 MS. JONES: Yes, the chart in front of her 190-4.
- 15 A This isn't anything I just testified about but this is a
- 16 summary of certain private transactions.
- 17 Q Okay.
- 18 A Private sale transactions.
- 19 Q When you refer to a private transaction, what do you mean
- 20 by a private transaction?
- 21 A That stock is taken out of the public -- out of brokerage
- 22 accounts and sold privately between individuals.
- 23 Q Okay.
- 24 A Usually by a stock purchase agreement.
- 25 Q And you testified about all the stock that Mr. Discala

- 1 received from the various companies for his initial
- 2 investments and stock that he purchased on the open market,
- 3 correct?
- 4 A Correct.
- 5 Q And talked about what he did with that stock, what did he
- 6 sell and what -- what did he sell in the open market and what
- 7 he did not sell in the open market, correct?
- 8 A Correct.
- 9 Q And your firm also took a look at what did he sell in
- 10 private transactions to other people, correct?
- 11 A We wanted to understand the whole story.
- 12 Q Okay. And as part of that analysis, you determined that
- in private transactions Mr. Discala sold \$358,997 worth of
- 14 stock in private transactions, correct?
- 15 A I don't know if these numbers are correct anymore; as I
- 16 mentioned, this was a draft.
- 17 Q I see. So, you had all the numbers memorized before but
- 18 | not these numbers; are you saying that these numbers are not
- 19 accurate?
- MR. CHENG: Objection.
- 21 THE COURT: Sustained.
- 22 Q Are you saying these numbers are not accurate?
- 23 A I'm saying they're a draft, I don't know if they are
- 24 accurate, they haven't been finalized, approved.
- 25 Q But doesn't the draft indicate that Mr. Discala made

(Continued on the next page.)

THE COURT: Yes.

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MR. CHENG: Yes objection, incomplete. Side-bar?

SIDE BAR

1 (The following takes place at side-bar.)

MS. JONES: Your Honor, I think this should come in, this is the work product that was provided to us as part of this woman's 3500 material. She's testifying as to the money that Mr. Discala and his entities made from these transactions limited to just his public trading and his initial investment. They also did an extensive analysis on his private transactions showing how much money he made based on sales to individual people which, among other things, reflect that they sold — he received \$1.4 million from selling these, whatever they were, Spa PPAs that went into his account, so I think that this should come in.

MR. CHENG: Your Honor, this is a draft. We were under a time crunch to provide this information and she was under a time crunch to compile this information. Ms. Jones demanded that we provide 3500 material at which time we did provide that material, we provided incomplete material.

MS. JONES: This is nonsense, they don't want to admit it because it is not helpful for the defendant because it shows he earned so much more money than they're reflecting on their charts, so their charts are misleading without looking at this part of the analysis that they did and they're trying to keep this out by saying, oh, it is a draft and we didn't testify about it. It is part of her analysis.

MR. CHENG: If Ms. Jones wants to open the door into

So, under Titan Investor List Buyer, what's reflected

ECKHART - CROSS - JONES

- 1 Q So under Titan investor list buyer, what's reflected
- 2 here?
- 3 A These are names of individuals who purchased profit
- 4 participation interests in Cubed.
- 5 Q And under the date, what is the date -- what's the
- 6 significance of the date that's listed there?
- 7 A That's the date of the stock purchase agreement or profit
- 8 participation agreement that we looked at.
- 9 Q And when you -- under the deposit -- payment deposit
- 10 reference, what is indicated there?
- 11 A There's a lot of information. Do you want me to describe
- 12 the whole thing?
- 13 Q I just want you to describe what does it mean when you
- 14 have an amount and a date and a deposit. What do those
- 15 headings mean?
- 16 A So, the amount that was -- the amount is the dollar
- amount that we were looking for in the deposit records;
- 18 whether we found it to be a wire transfer in or a transfer of
- 19 funds, or some other kind of thing, transaction. What account
- 20 it was deposited in. And the date. And the deposit amount in
- 21 case that amount we are looking for was part of a larger
- 22 deposit.
- 23 Q And so looking at, for example, if we can look, for
- 24 example, for number six, Bryan and Kelly Hagen, where it shows
- 25 a 10,000-dollar -- a 10,000 share participation interest.

ECKHART - CROSS - JONES

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1 What does this chart reflect in terms of the amount 2 of money deposited in to -- where did that money go? 3 So that -- this reflects that Bryan and Kelly Hagen had a profit participation agreement for 10,000 shares of Cubed and 5 they paid 1 dollar per share. So \$10,000. And \$10,000 was 6 wired to OmniView, Chase account ending in 7494 on March 7th, 7 2014. 8 And if we can look at the entry for number 49. What does that reflect? 9 10 That reflects that the Titan investor list lists a buyer 11 named Chris Mara. And we do not have a stock purchase 12 agreement or -- profit participation agreement for him. 13 But we also looked to see that there -- whether 14 there was any payment for 125,000 shares of profit 15 participation interest. And I think this footnote 7, which I 16 can't see, but I think -- if I recall correctly, that might 17 indicate that there was an understanding that Mr. Mara would 18 pay for his profit participation interests once he sold his 19 shares. 20 Okay. And what's reflected for number 67 for Igor 21 Gefter? 22 That the Titan investor list shows he purchased a 23 25,000 -- or participation interest in 25,000 shares. there is an SPA or PPA, and that there is a wire to OmniView 24 25 7474 account on April 3rd in the amount of \$25,000.

ECKHART - CROSS - JONES

- 1 Q And does this chart indicate that if there is an account
- 2 | number, an account and a date and a deposit number, that
- 3 someone actually checked to see if this deposit was made into
- 4 that bank account?
- 5 A If -- on our schedule it has a deposits reference, then,
- 6 yes, that was verified in the bank statements.
- 7 Q Okay. So when you go to the sale subtotal after number
- 8 99, what does that sale subtotal indicate?
- 9 A It indicates that OmniView based on the Titan investor
- 10 list had sold participation interests to 7,921,000 -- or
- 11 7,921,000 shares in Cubed.
- 12 Q For a total amount that was deposited -- for a total
- 13 amount of money that was -- how much money was deposited into
- 14 Discala-related bank accounts?
- 15 A You mean before the profit sharing with Mr. Wexler?
- 16 Q That's correct.
- 17 A So a total amount was deposited of \$1,731,000.
- 18 Q And then you have a payment to Marc Wexler sharing the
- 19 proceeds, correct?
- 20 A Yes.
- 21 Q How was it determined that those were a share of
- 22 proceeds?
- 23 A I was informed by Mr. Discala that his agreement with
- 24 Mr. Wexler was to share in the proceeds of selling the profit
- 25 participation interests in Cubed. So we looked for checks or

(Sidebar conference.)

MR. BOWMAN: Can we have a sidebar please, Judge.

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			SIDEBAR CONFERENCE 3309
1	(-	The follow:	wing occurred at sidebar.)
2	ME	R. BOWMAN:	: My client needs a convenience break.
3	TI	HE COURT:	I was going to ask Ms. Jones where we
4	were.		
5	MS	S. JONES:	Fine. Okay.
6	TI	HE COURT:	How much longer?
7	MS	S. JONES:	I have probably like maybe 15, 20 more
8	minutes.		
9	TI	HE COURT:	Okay. Thank you.
10	Tł	nank you, N	Mr. Discala.
11	(1	End of side	debar conference.)
12	((Continued o	on the next page.)
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	SIDEDAN CONFERENCE 3312			
1	(The following occurred at sidebar.)			
2	MR. BINI: Your Honor, I just wanted to make sure to			
3	put it on the record. I think generally it goes without			
4	saying which is it's crystal clear, that when the defendant			
5	testifies and handed by defense counsel a number of exhibits			
6	he's going to go through, they are not voluminous, although I			
7	understand Mr. Bowman anticipates will be a few hours, that			
8	the cross-examination of the government is going to go into			
9	all aspects of this case, because all of it relates to			
10	credibility.			
11	And so I wanted to be clear to the defense counsel,			
12	and I'm sure he's aware, that even if he goes into six or			
13	seven emails, the cross-examination is going to include			
14	documents from throughout the case.			
15	MR. BOWMAN: I appreciate of comments of Mr. Bini.			
16	I understand.			
17	MR. BINI: Okay.			
18	MR. BOWMAN: I know what the rules are.			
19	MR. BINI: I know you do. I just wanted to make			
20	sure it's on the record. Thank you.			
21	MR. RIOPELLE: And for the Court's information, I			
22	had a late thought about the charge, which it's very simple,			
23	so we can raise it later. I don't want to hold the jury up.			
24	THE COURT: Yes, no. We have time.			
25	MR. RIOPELLE: We do now.			

Ms. Eckhart, you have under here for cash outflow for

initial investment, you have a description of what was -- what

24

I'm objecting to the introduction.

2.4

25

information --

MR. CHENG:

Case 1	14-cr-00399-ENV	Document	666	Filed 10/20/18	Page 73 of 220 Page 74 of 220 Page 7	ageID #: 615	<u> </u>
			SIDE	BAR CONFEREN	CE	3320	
1	THE	COURT:	She's	s not introd	ucing it, she	's going t	to
2	ask her a que:	stion.					
3	MR.	CHENG:	That	was an obje	ction.		
4	THE	COURT:	Now,	she is goin	g to do it.	In other	
5	words, your ol	ojection	is su	ustained.			
6	MR.	CHENG:	Thanl	c you.			
7	THE	COURT:	Is th	nat the word	you wanted to	o hear?	
8	MR.	CHENG:	That	's the only	word I underst	tand.	
9	(End	d of side	ebar (conference.)			
10	(Co	ntinued o	on the	e next page.)		
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Case 1;14-cr-00399-ENV Document 666 Filed 10/20/18 Page 75 of 220 PageID #: 6156 ECKHART - Cross - JONES looking at the chart in answering the questions. Ms. Eckhart, is it your understanding that this chart is accurate? I believe so. (Continued on next page.)

- 1 Q For a purchase of 100,000 restricted shares?
- 2 A Yes.
- 3 Q Okay. And what's under category two?
- 4 A Category two is -- are three wire transfers to Cane Clark
- 5 Escrow LLP -- or Cane Clark LLP escrow, during February and
- 6 March 2014 that were payments to help go towards purchase of
- 7 the shell company.
- 8 Q So you have it described as funding for shell purchase,
- 9 correct?
- 10 A That's my understanding, yes.
- 11 Q And for 3, 4, and 5?
- 12 A The first one, the \$25,000 item, was an item that we
- 13 | found in the bank statement. It was a wire transfer to Indus
- 14 Consulting, and it had a memo that said buyout Indus Bridge,
- or buyout bridge, Crackpot, and so we found some additional
- 16 | business records that described that Indus Consulting wanted
- 17 OmniView to buyout their bridge in Crackpot.
- We also found a promissory note from OmniView to
- 19 Crackpot, for the total of \$144,000, and we also found \$75,000
- 20 were -- was a payment for a subscription for 75,000 restricted
- 21 | shares by OmniView into Cubed.
- 22 Q And when you add those all up, that's how you reach the
- 23 \$559,000 figure for an investment in Cubed?
- 24 A I believe so, if the math is correct.
- 25 MS. JONES: I would like to take a look at

- 1 Government Exhibit 197-38. That is going to be on Henry's
- 2 laptop.
- THE COURTROOM DEPUTY: Is it in evidence?
- 4 MS. JONES: Yes, it is.
- 5 THE COURTROOM DEPUTY: Okay.
- 6 MS. JONES: And I would like to look at the first
- 7 account tab, and I would like to go down to lines 331.
- 8 BY MS. JONES:
- 9 Q Ms. Eckhart, as part of your analysis you reviewed the
- 10 bank account for OmniView Capital?
- 11 A Yes, I did.
- 12 Q And you included the time period of --
- 13 A Which bank account are you asking about, actually?
- 14 Q I'm asking by the JPMorgan Chase account ending in 7494.
- 15 A Yes.
- 16 Q And you also reviewed that account for the period of May
- 17 of 2013?
- 18 A For that month of May, and other months, yes.
- 19 Q Okay. So on your analysis, I wanted to ask you, you did
- 20 not include in terms of cash inflow to OmniView amounts paid
- 21 by other investors to purchase free trading shares of ITEN,
- 22 did you?
- 23 A I don't think that was something that I was looking at in
- 24 | the schedules I was provided.
- Q Okay. Well, you see this line right here, May 1, 2013,

- 1 | credit of \$28,000, and can you see what it says in the memo
- 2 address form?
- 3 A That looks like -- I don't know if that's a complete
- 4 statement, but it says for Draper, Inc., all for CodeSmart
- 5 | shares, Staten Island. I didn't write that. This isn't my
- 6 work product.
- 7 Q No, I know, it's the government's. But you did prepare a
- 8 schedule of all the investors who purchased free trading
- 9 | shares in ITEN in May of 2013, correct?
- 10 A I believe so, yes.
- 11 Q And when you made that calculation, you used the share
- 12 price of .02 cents that they paid the shell shareholders for
- 13 their shares, correct?
- 14 A I think it was .023.
- 15 Q .023. That's the amount that you used to calculate what
- 16 they paid for shares, correct?
- 17 A I believe so, yes.
- 18 Q And so you did not include any additional sums that they
- 19 paid to OmniView to buy those shares, did you?
- 20 A I did not, no.
- 21 Q So please go down two more to -- go down to line 342, you
- 22 didn't include this 49,281 from Michael Morris or 49,281 for
- 23 Matt Morris?
- 24 A Well, I have to say, I wouldn't know why I would include
- 25 them. I don't know --

- 1 Q You see the memo from the bank records, CodeSmart, First
- 2 Independence?
- 3 A So -- okay. I haven't looked at that, so I don't --
- 4 Q It wasn't included in your analysis?
- 5 A No, it wasn't. I don't know what that means.
- 6 Q Ms. Eckhart, during your analysis of the bank records,
- 7 | you did look at the bank records o Bridge Ventures and
- 8 OmniView, and Fidelis, correct?
- 9 A Correct.
- 10 Q And you could see in those bank records that numerous
- 11 third parties were depositing money into those bank accounts,
- 12 correct?
- 13 A At various times, yes.
- 14 O And you could see that there were lots of transfers back
- 15 and forth between the Fidelis and OmniView and Fidelis and
- 16 Bridge Ventures and personal accounts of Mr. and Mrs. Discala
- 17 and those entities, correct?
- 18 A There were transfers, yes.
- 19 Q Did you make any effort in your analysis to determine how
- 20 much money Mr. and Mrs. Discala took out of those entities?
- 21 A No.
- 22 Q Ms. Eckhart, in your analysis calculated how much the net
- 23 cash flow of the public trading in CodeSmart, StarStream, the
- 24 | Staffing Group, and Cubed for Mr. Discala, correct?
- 25 A For Mr. Discala, and OmniView, and Fidelity, and Bridge.

25

BY MR. CHENG:

ECKHART - CROSS - CHENG

- 1 Q Ms. Eckhart, can you tell me how much these private
- 2 transactions were?
- 3 A The price?
- 4 Q Yes.
- 5 A Was one dollar per share.
- 6 0 And then?
- 7 A About -- there were some for 75 cents.
- 8 Q And around what date were these transactions made?
- 9 A I see one in January of 2014, I see them as late as May
- 10 2014. The view that I see.
- MR. CHENG: Can you pull 196-11, please.
- 12 BY MR. CHENG:
- 13 Q And row 1, Ms. Eckhart, what's the date on that and the
- 14 closing price?
- 15 A March 28, 2014, and the closing price is five dollars.
- 16 Q Now, did you -- how many pages was your full analysis
- 17 that was done?
- 18 MS. JONES: Objection. Not relevant.
- 19 THE COURT: Sustained.
- 20 BY MR. CHENG:
- 21 Q Out of the charts the government provided, were there
- 22 more -- was there more support for that?
- 23 A There's a fairly thick binder and support binder that's
- 24 part of my analysis, yes.
- 25 Q And the government shared just a couple pages?

SIDEBAR CONFERENCE

3333

1 (WHEREUPON, the following proceedings were had at 2 sidebar, out of the hearing of the open courtroom, to wit:) 3 Address the objection of why it is not THE COURT: 4 relevant, and then we will have you respond. 5 MS. JONES: Your Honor, I think this is -- as we 6 discussed yesterday, this is an effort to compare the profits 7 earned by Mr. Discala and the ITEN shares versus the profits 8 earned by someone named Salvani and three entities and ITEN 9 shares. And the testimony was just when she was doing her 10 calculation of net cash in and net cash out, for these shares, 11 she did not include the amounts that were paid by some of 12 these individuals to OmniView to purchase those shares. That 1.3 doesn't have anything to do with what their profit was when 14 they later sold their shares, which is not relevant. 15 MR. CHENG: My only question is, what they were 16 received for, that money. 17 THE COURT: And --MR. CHENG: My only -- one question, and it is 18 19 regarding what they received in value of that. MS. JONES: How many shares they received or what 20 21 profit they made. 22 MR. CHENG: That's the value of the shares. 23 THE COURT: At the time that they were received. 24 MS. JONES: May 3. 25 THE COURT: The same as the -- it is at the time

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	ECKHART - CROSS - CHENG 3336
1	(WHEREUPON, the witness was excused.)
2	THE COURT: Let's take a scheduling sidebar.
3	(Sidebar conference.)
4	(Continued on the next page.)
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Case 1	14-cr-00399-ENV Document 666 Filed 10/20/18 Page 91 of 220 PageID #: 6172
	DISCALA - DIRECT - BOWMAN 3338
1	(Open court.)
2	MR. BOWMAN: Your Honor, we call Mr. Discala.
3	THE COURTROOM DEPUTY: Raise your right hand.
4	(Witness takes the witness stand.)
5	ABRAXAS J. DISCALA, called as a witness herein by the
6	Defendant, having been first duly sworn, was examined and
7	testified as follows:
8	THE COURTROOM DEPUTY: State your first and last
9	name, and spell it for the record.
10	THE WITNESS: Abraxas J. Discala. A-b-r-a-x-a-s,
11	D-i-s-c-a-l-a.
12	THE COURTROOM DEPUTY: Thank you.
13	THE COURT: Mr. Bowman, you may inquire.
14	MR. BOWMAN: Thank you, Your Honor.
15	DIRECT EXAMINATION
16	BY MR. BOWMAN:
17	Q Good afternoon, Mr. Discala.
18	A Good afternoon.
19	Q How old are you, sir?
20	A 47.
21	Q Could you tell us where you live?
22	A In Norwalk, Connecticut.
23	Q And for how many years have you lived in the Norwalk
24	area?
25	A Practically my whole life.

- 1 Q I take it there were times when you didn't live in the
- 2 Norwalk area, but I am asking generally if you have lived in
- 3 | that area your entire life?
- 4 A Yes.
- 5 Q Please speak right into the microphone.
- 6 A Okay.
- 7 Q Okay. Can you tell us how much education you've had?
- 8 A I had three years of college, no degree.
- 9 Q And are you married?
- 10 A I am.
- 11 Q And do you have children?
- 12 A I do.
- 13 Q How old are they?
- 14 A Sorry. My youngest is one today, and I have a four year
- 15 old.
- 16 Q When did you start OmniView?
- 17 A 2012.
- 18 Q Did you start it with anybody else?
- 19 A I did not.
- 20 Q And what was OmniView formed for?
- 21 A Financial advisory.
- 22 Q And is there any particular kind of financial advisory
- 23 that OmniView was formed to do?
- 24 A Deal structuring, funding young companies, early stage
- companies, that needed value add, whether it be management

- 1 gaps, board members, M&A, joint ventures.
- 2 0 What's M&A?
- 3 A Mergers and acquisitions. So we put two companies
- 4 together that would benefit each other.
- 5 Q Okay. Have you ever heard of a company called CodeSmart?
- 6 A Yes.
- 7 Q And can you tell us how you first learned about
- 8 CodeSmart?
- 9 A I received an e-mail on April 8 from a gentleman by the
- 10 | name of Jeff Auerbach, and he said that there were two
- 11 gentlemen that had just dropped the ball, and there was a
- 12 pre-packaged transaction that had -- that was in the ICD-9,
- 13 ICD-10 space, and that I should look at it. They wanted to do
- 14 a reverse merger.
- 15 Q And that person's name was?
- 16 A Jeff Auerbach.
- 17 Q How long had you known Mr. Auerbach?
- 18 A A couple of years.
- 19 Q And did he do work similar to what OmniView was doing?
- 20 A He was an investment banker, broker. He had his Series 7
- 21 and all the licenses. I never did.
- 22 Q Now, you recall receiving notification from him, and what
- 23 kind of notification did you receive from him?
- 24 A The initial e-mail had a presentation, it had a completed
- 25 audit, and due diligence work.

3343

- 1 And were there any decisions made as a result of that 2 meeting?
- No decisions made, but we wanted to move forward, so I
- 4 think we met again the next day, after asking to exchange all
- 5 due diligence materials. They had already had -- when I say
- 6 pre-packaged, the transaction was at the 12th hour. There was
- 7 a request for a \$500,000 bridge loan in a public vehicle or
- 8 shell. And everything else was complete. Normally, a
- 9 transaction, when we look at a company, takes anywhere from
- 10 four to six months prior to getting it public.
- 11 So why was it that this suddenly took a matter of weeks?
- 12 It was, as I stated, pre-packaged. Everything was done.
- 1.3 What is due diligence?

- 14 Due diligence is hiring people to go in, cross Ts, dot
- 15 Is, make sure that everything is what it is supposed to be.
- 16 So as I understand it, the only thing they needed was a
- bridge in a public vehicle; is that right? 17
- 18 That is correct.
- 19 Okay. So what happened next?
- 20 We met the next day, Eli Wahrsager, Dan Walsh, Salvani,
- 21 to the best of my recollection, Joe, the attorney that was on
- 22 the transaction that had done all the paperwork and drafted
- 23 documents. And, again, they're four to five months into the
- 24 process, and they lost their shell in a public vehicle and
- 25 they lost their \$500,000 bridge loan, and we were stepping

- 1 into those shoes.
- 2 Q Now, was Marc Wexler in attendance at any of these
- 3 meetings that you described?
- 4 A I don't believe on the 9th, I think -- if you can -- I am
- 5 | sure there's an e-mail that says when he -- maybe the --
- 6 within the next couple of days he was brought in to -- he was
- 7 | just coming off of a really bad experience with a company
- 8 called Jala.
- 9 Q And can you tell us whether you ever even knew about
- 10 CodeSmart during the year 2012?
- 11 A I first learned, as you can tell by this e-mail, about
- 12 CodeSmart on April 8, 2013.
- 13 Q So when Mr. Wexler testified that he learned about
- 14 CodeSmart in 2012, he was mistaken?
- 15 A Mr. Wexler testified to a lot of things.
- 16 O Okay. All right. So did you proceed with the bridge
- 17 loan? And who was responsible for obtaining the public
- 18 vehicle?
- 19 A Darren Ofsink. That's how these transactions work. You
- 20 find a company, you do your due diligence, you see what value
- 21 added you can bring to them, check in the public markets to
- 22 see if the sector trades well, and you do everything you can
- 23 prior to going public to make sure that these companies can
- 24 execute on their business plan. And this particular
- 25 transaction, the due diligence was quick because they had a \$4

- 1 million commitment from an investment bank.
- 2 Q What was the bank's name?
- 3 A Aegis, I believe.
- 4 Q Okay.
- 5 A Aegis or Axiom, I'm not sure. There was a \$20 million
- 6 student loan financing that was put together by Joe Salvani
- 7 and Sam Shannon, and there was a broker network that had
- 8 | reportedly been put together by Dan Walsh and Joe Salvani.
- 9 Dan Walsh was a market maker, broker.
- 10 Q With a particular brokerage firm?
- 11 A Garden State Securities. And Joe Salvani was his
- 12 partner, and Joe Salvani's business was stock promotion. And
- 13 he put this deal together, and it looked great. I mean, it
- 14 | was --
- 15 Q What did you understand CodeSmart was in the business
- 16 for?
- 17 A It was an online education plan.
- 18 Q What made it -- what did it focus on in terms of what it
- 19 was offering to the public?
- 20 A It was -- it was taking -- it was an online education to
- 21 teach coders to transition from ICD-9 to ICD-10. ICD-9 had
- 22 13,000 codes. I think ICD-10 was going to 70,000 codes. From
- 23 a common sense perspective, I knew that hospitals wanted to
- 24 get paid. And the only way they get paid is if their codes
- are done properly on their insurance forms. And I had looked

- 1 at the space prior, and you had a college and FIU that had
- 2 done all the content and education. You had a bank that
- 3 committed \$4 million to the PIPE. You had a student loan
- 4 facility for people that couldn't afford the \$4,000. And you
- 5 had a broker network together by Joe and Dan, and it just
- 6 seemed like this had fallen into our lap and they needed two
- 7 | things that we could facilitate. I could facilitate the half
- 8 a million dollars and Darren Ofsink could facilitate the
- 9 public vehicle.
- 10 Q And did that happen?
- 11 A It did.
- 12 Q Okay. What was the name of the public company?
- 13 A First Independence Corp.
- 14 Q And can you tell us whether eventually there was what we
- 15 | call an alternative public offering?
- 16 A There was.
- 17 O What is that?
- 18 A The easiest way to explain it is draw a triangle, and if
- 19 the triangle is a shell, you have a company over here, money
- 20 over here, and simultaneously the company is audited, BCAO
- 21 would be audited, the same as any public offering, IPO, or
- 22 APO. The company goes in and the money goes in, and this
- company, board members and shareholders, become that public
- 24 company. And then it becomes public, and there is shares that
- 25 can be traded on the market.

3347

1 Q And did that happen?

- 2 A It did. 25 days after the meeting. Fastest deal we have
- 3 ever done.
- 4 Q All right. So in less than a month, CodeSmart went
- 5 public; is that fair to say?
- 6 A That is correct.
- 7 Q Now, what happened to the shares -- withdrawn.
- 8 What are the two kinds of shares that were available
- 9 to investors?
- 10 A There's freely tradeable stock that is in a deal because
- 11 these companies do not have a ton of money, they need money to
- 12 execute on their business plan. So people take stock in lieu
- of services. So be marketing people, deal people,
- 14 | salespeople, banking people, would receive stock in lieu of
- cash because you want the companies to have the capital to
- 16 execute on a business plan.
- 17 Q What's the difference between free trade stock and
- 18 restricted stock?
- 19 A Freely tradeable stock is able to be sold as soon as the
- 20 transaction is complete, and restricted stock has a waiting
- 21 period of six months or a year.
- 22 Q Now, have you ever heard the term that we have heard in
- 23 the courtroom during this case, lock-up/leak-out agreement?
- 24 A I have.
- 25 Q What is it?

A It is a document that is used by people to stop people from dumping their stock. And I made sure that everybody that we didn't — everybody in this transaction that I didn't trust, had a lock-up/leak-out agreement, and it was filed in the 8K. So this transaction had everybody before they picked up their shares at Darren Ofsink's office, they had to pick up their certificate, they had to write a check for their shares, and they had to get a third party legal opinion in order to deposit their shares in the brokerage statements.

My orders to Stephanie Lin, who handled this at

My orders to Stephanie Lin, who handled this at Ofsink's office, was no one would get their certs unless they signed the lock-up/leak-out agreement.

O What's a cert?

1.3

A It is a certificate, it's a -- in a reverse merger APO, when you partner with these companies, there is freely tradeable stock and there's restricted stock. And the reason you go public, right, is to form supply. Because if you don't have freely tradeable stock and you create demand, then there's going to be no accretion in your currency. And that's the real reason you go public. You want to go public, get the capital that you need, go out, execute on your business plan, what I call hit milestones or inflection points, and as your currency is getting stronger, as you are executing, you can then access the capital markets for any growth capital that you need. That's the purpose of going public.

3349

- 1 Q You mentioned that the lock-up/leak-out agreement was to 2 prevent something. What was it to prevent?

3

4 Q What's dumping?

Dumping.

- 5 A In the microcap space there's a lot of people that do
- 6 these type of transactions, to do a pump and dump. And a pump
- 7 and dump is pretty normal in these transactions. Mr. Wexler,
- 8 prior to getting involved with OmniView, was involved in a
- 9 very bad pump and dump in Jala --
- 10 MR. BINI: Objection, Your Honor, to this. This is
- 11 not responsive to the question.
- MR. BOWMAN: We will get back to it, Your Honor.
- 13 BY MR. BOWMAN:
- 14 \mathbb{Q} All right. So what is the concern about a pump and dump?
- What is the concern?
- 16 A The concern is that people that don't care about the
- 17 company will sell their stock just to get money. And a
- 18 | lock-up/leak-out agreement is supposed to protect from that
- 19 happening. So if a lock-up/leak-out agreement says that you
- 20 can sell 5 percent of the previous week's volume, then that
- 21 would stop anybody from hurting the market, depressing the
- 22 market from -- it allows the supply to come into the
- 23 marketplace without hurting the company.
- 24 Q So what would happen if somebody sold all -- if there was
- 25 a precipitous sale of a large quantity of stock? What would

- 1 | happen to the price?
- 2 A Stock would go down, and not because of the company, but
- 3 because someone was being impatient or greedy.
- 4 Q So it wouldn't have to do with Main Street, it wouldn't
- 5 have to do with Wall Street; is that correct? In other words,
- 6 it wouldn't have anything to do with the value or the future
- 7 of the actual company?
- 8 MR. BINI: Objection to leading, Your Honor.
- 9 THE COURT: It is leading.
- 10 BY MR. BOWMAN:
- 11 Q Would it have anything to do with the value, the actual
- 12 | value of what the company was trying to do?
- 13 A No.
- 14 Q Who drafted the lock-up/leak-out agreement?
- 15 A Darren Ofsink.
- 16 Q Did you rely upon Mr. Of sink at that time to do things
- 17 correctly?
- 18 A Absolutely.
- 19 Q Did you provide him with all the information that you had
- 20 at your disposal at the time that you did the bridge and the
- 21 APO with Mr. Ofsink? Did you provide him with all the
- 22 information that you had at your disposal?
- 23 A He was involved in everything from start. I relied --
- 24 the way that I did my transactions is I would take a company
- 25 that I liked, I would have my due diligence team look at it,

- 1 we would decide together if we wanted to do the transaction,
- 2 and I would introduce them to an attorney at this -- this was
- 3 Mr. Ofsink. He then would do all the due diligence, legal due
- 4 diligence, filings, disclosures, everything, cap tables, would
- 5 all be done at his office, and then he would become SEC
- 6 counsel for the company. And my logic behind that was if he's
- 7 crossing Ts and dotting Is for me, and doing all the legal
- 8 | work --
- 9 MR. BINI: Objection. This is not responsive to the
- 10 question.
- MR. BOWMAN: It was responsive, Your Honor.
- 12 THE COURT: The question is what did he -- what did
- 13 he -- as I recall the question, is whether he gave Mr. Ofsink
- 14 all of the information that he had.
- 15 THE WITNESS: I am explaining --
- 16 BY MR. BOWMAN:
- 17 Q Did you?
- 18 THE COURT: You weren't asked.
- 19 THE WITNESS: Sorry.
- 20 BY MR. BOWMAN:
- 21 Q You can answer it yes or no.
- 22 A Sorry.
- 23 Q Did you give Mr. Of sink all of the information that you
- 24 | had at your disposal?
- 25 A Yes.

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MR. BOWMAN: Your Honor, I note that it is 1:30.

THE COURT: Thank you very much, Mr. Bowman. Yes.

We try to schedule things, ladies and gentlemen of the jury, and Mr. Bowman is correctly advised that we are at that 1:30 point where we are going to break for lunch.

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	DISCALA - DIRECT - BOWMAN 3355			
1	DIRECT EXAMINATION (Continued)			
2	BY MR. BOWMAN:			
3	Q I'm going to show you what's been marked as PC for			
4	identification.			
5	Are you able to see that?			
6	MR. BINI: No objection to its admission.			
7	MR. BOWMAN: Sure. May I publish it, Your Honor?			
8	THE COURT: Yes. Just PC; was it?			
9	MR. BOWMAN: PC, yes. It's an email dated April 9,			
10	2013.			
11	THE COURT: What is that first letter again?			
12	MR. BOWMAN: P, as in Peter.			
13	THE COURT: P, as in Peter.			
14	MR. BOWMAN: Right.			
15	THE COURT: Yes, you may. It's been received,			
16	without objection, you may publish it.			
17	THE PROSPECTIVE JUROR: Thank you, Your Honor.			
18	(Exhibit published.)			
19	Q Mr. Discala, do you recall receiving this email from			
20	Gracie Lin Zhou?			
21	A Yes.			
22	Q And who is Ms. Zhou.			
23	A I think she was a lawyer at Darren Ofsink's office.			
24	Q And who was Joe Lucosky?			
25	A Joe Lucosky was the lawyer that Mr. Salvani and Shapiro			

- 22 business.
- Q Okay. And who has access to press releases after they're
- 24 released?
- 25 A Everybody.

So when did CodeSmart start trading?

I sold the majority of my shares I think I was -- I think

I had sold 1.8 million shares on the way up, and I had -- then

24

- 1 | the split happened, and I had made two point -- a little under
- 2 \$2.6 million through July 12th. And then started to coming --
- 3 there were some pressures on the market, and my belief was
- 4 that Mr. Salvani and Mr. Walsh were playing games.
- 5 Q Okay. When you sold, was the market falling or was the
- 6 market rising?
- 7 A I put orders in above market. I'm not going to hurt the
- 8 | company that I have my family and friends in.
- 9 So that's what a -- it's what a lock-up/leak-out is
- 10 supposed to do. So if you want to sell -- we're in the
- 11 business of creating supply. We release it, that's how we
- 12 make our living.
- 13 What I did was make sure that my orders were that I
- 14 | would sell into the demand that the awareness brokers were out
- 15 there creating awareness for the company.
- 16 Q And did your selling cause the market for CodeSmart
- 17 | shares to fall?
- 18 A No.
- 19 Q There's a peak at July 12th, 2013 at \$6.94.
- Do you see that?
- 21 A I do.
- 22 Q And what were you doing at this time with respect to your
- 23 own shares?
- 24 A As I said, trading, I had been done selling. I had made
- 25 \$2.6 million.

- 1 Q So you were no longer selling?
- 2 A No.
- 3 Q Now, as the stock decreased in value, after July 12th of
- 4 2013, what were you doing, if anything, with respect to your
- 5 shares?
- 6 A I was still trading the company, so there was buying and
- 7 selling. But obviously math will say from that point on, I
- 8 lost \$800,000 making investments into the company, buying the
- 9 stock.
- 10 Q So you were buying at that time; is that correct?
- 11 A That is correct. I was buying because I believe the
- 12 company and I believed Joe was selling.
- 13 Q All right. So were you buying or selling when the stock
- 14 was rising?
- 15 A I was selling when the stock was rising.
- 16 O And when the stock was falling, were you buying or
- 17 selling?
- 18 A I was buying.
- 19 Q Now, as the months went on in CodeSmart shares into the
- 20 summer, what were you doing? Were you buying or selling?
- 21 A I was trading.
- 22 Q And when you say you were "trading," what do you mean?
- 23 A Buying and selling.
- Q Okay. Now, did there come a time when you suffered
- losses in another company's shares?

23

24

25

Α

Α

382,000.

226,000.

And on the 23rd?

1 they thought was going on with the company.

1.3

They ran OmniView's due diligence team, and Max had done a lot of work with CodeSmart. And I didn't like the fact that Mr. Shapiro was hanging out with Dan Walsh and Joe Salvani. I heard that from the street. And I wanted to figure out a way to make sure that what was going on in the company was right.

Q All right. So what, if anything, did you do about that?

A People came to me for money. I know Ira needed more dollars to execute on all this business that was purportedly coming in, and Max, Bob, and myself went to Darren Ofsink and we noticed that -- Max had noticed press releases were coming out and numbers weren't.

So they were executing on the business their plan and communicating to the street, but the numbers weren't hitting the bottom line. So Max asked me to go to Darren Ofsink and say we need to get a CFO in this company right away and figure out what's going on.

Q Did that happen?

A I became the adviser to OmniView on September 25th. I'm sorry, to CodeSmart. OmniView became the adviser to CodeSmart.

And in the public markets, you can't go into a company if you're trading stock. You can't go in and say what's going on? I want to see numbers. I want to see this.

Darren, we needed a CFO. He introduced to us a gentleman by the name of Diego Roca.

The company needed money, so we were going to

24

1.3

DISCALA - DIRECT - BOWMAN

utilize -- contractually we have two board seats that we can put on the company. We were going to utilize those two boards seats to put two people on the board, and that was going to be Max Khan and Bob Jacobs.

We were going to take Diego Roca, who Ira was getting along with, I was not, and offer them the money that they needed to continue to execute on the business plan, put the term sheet stated that the money would get one board seat.

So we hired a law firm. Bob Jacobs referred to us a gentleman by the name of Joe Pastore in Connecticut, and Max started doing all the diligence.

We put Max and Bob on the board, and we offered, I think the original term sheet was two-and-a-half-million dollars. And with that financing of an additional two-and-a-half-million dollars, they would have to give us another board seat.

It was a five-member board. So if the plan were to take place, we would then take control of the company.

 $\ensuremath{\mathsf{MR}}.$ BOWMAN: I just want to go to the Elmo just for the witness.

Q I'm going to show you what's been marked as PE for identification.

Is that basically the term sheet you just testified about?

A This is November 16th. That plan was put in place way

The question was whether or not they

2.4

25

are --

THE COURT:

- 1 Charles Bonan was the chairman of StarStream over the phone.
- 2 He lived in Monterey, California. And he was interested in --
- 3 he was initially interested in investing in CodeSmart, and
- 4 then asked if we could meet with his movie production company
- 5 to do some financing and do a reverse merger.
- 6 Q All right. So who was the CEO of StarStream?
- 7 A Kim Leadford.
- 8 Q And where did you meet with her?
- 9 A Darren Ofsink's office.
- 10 Q And how long was the meeting?
- 11 A The original meeting? Couple of hours.
- 12 O And what did StarStream want from OmniView?
- 13 A I think a couple of million dollars and a credit facility
- 14 | against at the time three movies that were what they called
- 15 "in the can," already produced.
- 16 Q What were the movies?
- 17 A The Butler. Life of Crime. Jennifer Aniston, Life After
- 18 Beth. I think those were the three that were in the can. But
- 19 I'm happy to go through the presentation.
- 20 Q All right. So they wanted money from you, correct?
- 21 A Correct.
- 22 Q So what happened?
- 23 A We did our homework. We did some due diligence. We had
- 24 Darren Ofsink call CAA, who was their representative.
- 25 O What is CAA?

- 1 A Creative Arts Agency.
- 2 And there were also -- I had relationship with
- 3 Lionsgate films, and CAA represented both, Lionsgate and
- 4 StarStream, so Darren had a call with their rep.
- 5 We really liked the transaction because Lionsgate
- films was an actual reverse merger into a public shell out of
- 7 Canada and -- a long, long time ago and it's doing pretty well
- 8 now.
- 9 Q So was there a plan that had to be action executed?
- 10 A Yes. Chris Herghelegiu said he had a bunch of investors
- 11 and Marc and I really liked the transaction.
- 12 Q So what did you do?
- 13 A We signed a term sheet, 65/35 bridge/PIPE. And I liked
- 14 | the company so much. A previous life I was -- I understood
- 15 that business, and I became interim president and joined the
- 16 board.
- 17 Q Did you invest in the company?
- 18 A Yes.
- 19 Q How much money did you invest in StarStream?
- 20 A I think personally, 375,000 -- around 375,000, and Bridge
- 21 Ventures put another 800,000 into it. I think around a
- 22 million dollars.
- 23 Q Now, you said you went on the board at StarStream?
- 24 A I did, for a short time.
- 25 Q And could you trade your freely-tradeable stock when you

freely-tradeable shares?

22

23

25

I gave up the right to investors that had been good to

I had lost in previous transactions. I did not take any

24 of my freely-tradeable stock in StarStream.

Do you know whether StarStream was having difficulty with

And was this consultant agreement with TEN Associates,

Mr. Nelson, was that something that you negotiated or took any

24

3378

1 part in?

- 2 A Took no part at all. It was introduced to Kim Leadford
- 3 and Darren Ofsink and Jennifer Post.
- 4 Q I want to you turn to the third page, please.
- 5 There's an addendum to the consultant agreement dated 12/20/13.
- aacca 12,20,10.
- 7 Do you see that?
- 8 A Yes.
- 9 Q And there's a list of services to be provided?
- 10 A Uh-huh.
- 11 Q Can you tell us what the services that were to be
- 12 provided were?
- 13 A Can you make it a little bigger?
- 14 List of services: Write and distribute a short
- 15 corporate profile of on StarStream Entertainment. Use social
- 16 media such as Facebook, Twitter, and other social media
- 17 outlets to get aware necessary out. Make introductions to our
- 18 broker network. Produce a CEO interview in order to provide
- 19 insight discussion with our team management and future
- 20 direction. Assist in research and prepare target list of
- 21 relevant investor conferences. Meet with investment bankers
- 22 to strategize and collaborate on investor outreach and align
- 23 messaging. Review and make recommendations to IR section of
- 24 website. Reach out to expected investor conference
- 25 coordinators. Assist in placement of news and feature

And I didn't think it was fair that people lost

in revenue on a monthly basis.

2.4

- 1 money in ISGI, so I took, I think, 99.5 percent of my
- 2 | freely-tradeable stock and replaced the entire cap table of
- 3 ISGI and gave them those shares. So I didn't have any, very
- 4 few shares of TSGL.
- 5 Q Did you trade TSGL shares?
- 6 A I did trade TSGL. In the open market, I did.
- 7 Q And how much did you make from trading TSGL shares?
- 8 A I lost a little over \$139,000.
- 9 Q When was the first time you heard of the company called
- 10 Crackpot or Cubed?
- 11 A Mid-October of 2013. 2013.
- 12 Q And how was it -- how did it come to your attention?
- 13 A A gentleman by the name of Al Reppetti, Michael Caridi
- 14 and Max Khan.
- 15 Q And what did they tell you about this company?
- 16 A Al Reppetti sent me projections and a pipeline of
- 17 contracts and said you should take a look at this or you
- 18 | should invest in this personally. And I responded to the
- 19 email that I don't make investment decisions, Bob and Max do,
- 20 but I don't know much about technology.
- 21 Q All right. So were you initially interested in becoming
- 22 involved with Crackpot or Cubed?
- 23 A No, I was at that point contemplating getting out of the
- 24 business. I was pretty desolate. I didn't have any money, I
- 25 had just been defrauded for over \$2 million.

- 1 (Continuing.)
- 2 BY MR. BOWMAN:
- 3 Q Okay. Who came to the meeting?
- A Max Khan, Bob Jacobs, Michael Caridi, Stephen and Joe
- 5 White.
- 6 Q What happened at the meeting?
- 7 A We -- and Darren Ofsink was there as well, as always.
- 8 We just talked about the company. We talked about
- 9 what the contracts were, we talked about what Max Khan's due
- 10 diligence was, we talked about the market, the social media
- 11 market, what the potential was for this product and how much
- money had been invested previously, and Al Reppetti was
- 13 talking about how he has all this money already raised.
- And it was just our first meeting. It wasn't -- Max
- 15 really wanted me to meet Steve, is what the initial meeting
- 16 was about.
- 17 Q What did Steve White want? What did he want?
- 18 A Steve White wanted money, but he wanted to be the next
- 19 Steve Jobs.
- He was a creative founder and he believed he had
- 21 caught this paradigm shift from web to mobile. And he's a
- very nice guy, very charismatic guy, seems very intelligent.
- But I didn't know technology, and, so, in that meeting, I said
- 24 | we would continue to take a look at it but if we're going to
- do this deal, it's Max's deal.

```
Discala - Direct - Bowman
                                                             3387
 1
     law day, ladies and gentlemen. I guess the document is
 2
     admitted without objection, and, yes, you may publish.
 3
               (Defense Exhibit P-1, was received in evidence.)
 4
               MR. BOWMAN: Thank you, your Honor.
 5
               (Exhibit published to the jury.)
 6
          Now, tell us what this is.
 7
          This was in Al's e-mail trying to get me to invest or
 8
     seriously take a look at the Crackpot transaction, and I
 9
     responded to him sending this, which is a four-month
10
     projection to cash flow positive along with all the backup of
     the pipeline and the contracts. I send it to Max and told Al
11
12
     that I do not make investment decisions, Max and Bob do.
13
          So, I'm going to ask you to look at the exhibit, P-I, and
14
     just tell us for the months of October, November, December,
15
     and January what the projected net profit or loss was by
16
     month. That would be the bottom line.
17
          Negative 412,500.
     Α
18
          For what month?
19
     Α
          October.
20
          And the next month?
21
     Α
          213,700.
22
          Negative or positive?
23
     Α
          Negative.
24
          For November?
25
          16,500.
     Α
```

3388

1 Q I'm sorry, you may be having some trouble reading it.

- 2 It's in very fine print.
- For October, \$412,500 in net loss; in November, it
- 4 was \$213,700 for net loss; in December, it was projected
- 5 \$16,500; and in January of 2014, it was projected at \$257,650.
- Is that accurate?
- 7 A That is accurate.
- 8 Q And that was four months to buy; is that right?
- 9 A That's what it says.
- 10 Q So, red means you're losing money or it's cash flow
- 11 negative and black means that you're either making money or
- 12 cash flow positive.
- 13 A Correct.
- 14 Q But, in fact, this says it was net profit, which means
- 15 earnings, profit, as opposed to cash flow.
- So, what was Mr. White telling you would happen from
- 17 October of 2013 to January of 2014?
- 18 A This was an e-mail from Mr. Reppetti.
- 19 Q So, what was this -- what did this e-mail represent to
- 20 you?
- 21 A He wanted to present me with the Crackpot transaction.
- 22 So, he gave this plus the backup and the pipeline, and I
- 23 forwarded it on to Max.
- Q Was it an optimistic or pessimistic view?
- 25 A It's the tech business. To be cash flow positive in the

- 1 tech business is unheard of.
- 2 Q Why was that?
- 3 A It's expensive. It's the burn rate. We call the monthly
- 4 expenses "burn." So, it's expensive to -- technology space is
- 5 expensive.
- 6 MR. BOWMAN: Can we have GX 178-31? It's in
- 7 evidence.
- 8 (Exhibit published to the jury.)
- 9 Q Do you recognize 178-31, A Crackpot Guide to a Cubed
- 10 World?
- 11 A A lot of different drafts, yes.
- 12 Q Okay. Did you receive this after your meeting with
- 13 Stephen White in Mr. Ofsink's office?
- 14 A My original meeting was in November, so, yes, this is
- 15 December.
- 16 Q So, what was happening on OmniView's end with respect to
- 17 the Cubed?
- 18 A Michael Caridi and Max and Bob were digging into the due
- 19 diligence, the contracts, and seeing what type of capital was
- 20 needed to get them to the next phase.
- 21 Q Did you understand from Mr. White what he was looking for
- in terms of funding?
- 23 A Funding is always based off of use of proceeds. And in
- 24 their projections, they needed a million dollars, and that's
- 25 what Max and Steve requested from OmniView to start.

- 1 Q And who was representing you at this time?
- 2 A Darren Ofsink.
- 3 Q From October to the end of the year in 2013, how many
- 4 times had you met with Steve White?
- 5 A I met him personally? Face-to-face?
- 6 Q Yes, personally.
- 7 A Four times, three or four times.
- 8 But I spoke to him constantly.
- 9 Q On the phone?
- 10 A Uh-huh.
- 11 Q What was happening in January with respect to the
- decision on whether to move forward and fund Crackpot?
- 13 A We decided to fund the Crackpot I believe in December, if
- 14 I recall correctly.
- 15 O And what were the terms?
- 16 A \$250,000 as a bridge and the \$750,000 pipe, which was
- 17 committed, to my understanding, by Douglas Elliman, the real
- 18 estate firm in Manhattan that wanted the exclusive to utilize
- 19 the Cubed.
- 20 And that came in through Michael Caridi.
- 21 Q Did that ever happen? Did Elliman ever put up the
- 22 \$750,000?
- 23 A Steve rejected the terms, did not want to give up the
- 24 exclusive.
- Q What was the basis for him rejecting Elliman's \$750,000?

3391

1 A My understanding is he didn't want to give up the

- 2 exclusive. They wanted the exclusive for the real estate
- 3 business in Manhattan.
- 4 Q So, what happened to the remaining \$750,000 that Elliman
- 5 was going to put up?
- 6 A We facilitated through friends and family.
- 7 Q So, the total amount initially invested in the Cubed was
- 8 how much?
- 9 A Just over a million dollars.
- 10 Q In January, did there come a time when you went out to
- 11 Las Vegas?
- 12 A Yes.
- 13 Q And was January the first trip you made to Las Vegas or
- 14 had you gone earlier?
- 15 A I believe I had gone earlier, but this was a -- call it
- 16 conference, but a large meeting that was being put on by
- 17 Stephen and the Crackpot/Cubed team. They had people coming
- in from everywhere.
- 19 Q How many people attended the meeting?
- 20 A 50 to 75, a hundred.
- 21 Q Where was the meeting?
- 22 A At a conference room in a hotel, like a banquet room.
- 23 Q And who chaired the meeting?
- 24 A Stephen White.
- 25 Q And what happened at the meeting?

Discala - Direct - Bowman

- 1 A We Skyped with the Macedonian tech people, they talked
- 2 about the product, we had -- there was a lot of talk of the
- 3 business in Asia and India. Just people very, very excited
- 4 about the Cubed.
- 5 Q Did they talk about contracts that they were in
- 6 negotiation for?
- 7 A That had been in talks since October.
- 8 Q What were some of those contracts, to your knowledge?
- 9 A SkyTail India, Yellow Pages, Ford Motor, Honda, Lexus,
- 10 political -- there was a big push in India. There was a
- 11 political campaign. I remember sending -- having my brother
- 12 send over a laptop with the Cubed on it. He's a courier.
- 13 There's a list behind that cash flow. I'd love to
- 14 have everybody see it.
- 15 Q So, you had looked at the contracts, you had heard the
- 16 presentation from Stephen White, you were in Las Vegas. And
- 17 | had the decision already been made?
- 18 A I didn't look at the contracts. Max Khan and his
- 19 diligence team and -- well, the decision for what?
- 20 O The decision to invest.
- 21 A Yeah, we had given them a million dollars in December.
- 22 We were moving on to financing too.
- MR. BOWMAN: Your Honor, it's 4 o'clock. Did you
- 24 | want to break now or did you want to --
- THE COURT: Keep going.

Case 1:14-cr-00399-ENV Document 666 Filed 10/20/18 Page 147 of 220 PageID #: 6228 Sidebar 3394 1 (The following occurred at sidebar.) 2 MR. BOWMAN: He has a conversation with Ms. Cane, 3 tells her about his problems in the microcap space, and she tells him that she may have something that can protect them. 4 5 That's the conversation. 6 MR. BINI: Anything she says is hearsay. 7 THE COURT: Unless it's advice later on. I don't 8 know where he's going. 9 MR. BINI: Is it advice? 10 MR. BOWMAN: Our claim is it is advice. 11 THE COURT: Then get right to the advice: Did you 12 ever ask Ms. Cane for advice? 1.3 MR. BOWMAN: Will do. THE COURT: What was it? That's state of mind. 14 15 MR. RIOPELLE: I'm going to object because -- I'm 16 going to object to it, Judge. 17 MR. BINI: Your Honor, the thing I would note here 18 is Ms. Cane was not representing him. Ms. Cane was 19 representing Cubed. I don't know how he could --20 THE COURT: He hadn't retained Ms. Cane. 21 MR. BINI: I think he has to lay some foundation to 22 get any advice he got from Ms. Cane. 23 THE COURT: Did he retain Ms. Cane to render advise

to him, not Cubed?

24

25

MR. BOWMAN: I can't represent he'd say he retained

Discala - Direct - Bowman 3396

- 1 (Sidebar ends; in open court.)
- 2 BY MR. BOWMAN:
- 3 Q How long was your meeting with Ms. Cane that evening?
- A It's a long time ago. 30 minutes, 45 minutes, an hour?
- 5 Q And did you subsequently see her again in Las Vegas?
- 6 A The next day, I introduced her to Stephen White.
- 7 O And where was that?
- 8 A I don't recall if it was at a breakfast or we met at
- 9 Steve -- I think it was breakfast, but I don't...
- 10 Q Without telling us what was said, how long was the
- 11 meeting?
- 12 A Hour and a half.
- 13 Q And subsequent to that meeting, do you know whether
- 14 Ms. Cane took on the representation of Mr. White and the
- 15 Cubed?
- 16 A She replaced -- Stephen White wanted everybody that
- 17 worked for the Cubed --
- 18 THE COURT: The question was: Did she take on the
- 19 representation of Mr. White and the Cubed?
- THE WITNESS: She replaced Darren Ofsink. Not Mr.
- 21 White, the Cubed.
- 22 THE COURT: Just the Cubed.
- Q Okay. What happened to Mr. Ofsink?
- 24 A Stephen White wanted all services, all management, legal
- 25 | representation, accounting, everything, to be out of -- I

- And when did Cubed go public?
- 8 Α April.
- Of what year?
- 10 2014.
- 11 Now, did you get any freely-tradeable shares in the
- 12 Cubed?
- Ms. Cane advised --13
- THE COURT: The question was: Did you get any? 14
- 15 THE WITNESS: Did I get any? No.
- 16 Do you know what happened to the freely-tradeable shares?
- 17 They were put in escrow or escrows.
- 18 What did you understand the escrows to be?
- 19 A way to protect the company and its investors from all
- 20 the bad things that happen in microcap space and what had
- 21 happened to me previously in 2003.
- 22 What was your understanding of how many escrows there
- 23 would be?
- 24 It was explained to me and others that there would be
- 25 five to seven different escrows that were traded by people

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Discala - Direct - Bowman
                                                             3398
 1
     that do not know each other and that it was a lock-up/leak-out
 2
     agreement, basically, that people had to abide by. So, as
 3
     demand came into the marketplace, the escrows were --
 4
               MR. BINI: Objection, not responsive.
 5
               THE COURT: Going beyond the question.
 6
          Would you have any control over the escrows?
 7
     Α
          No.
 8
          Were any of the investors given stock, shares of stock,
 9
     when the Cubed went public?
10
               THE COURT: Can you distinguish between freely
11
     trading and restricted?
12
          Freely tradeable?
13
          Freely tradeable, no; restricted, yes.
14
          What did they get?
15
          Originally, they got stock purchase agreements until we
16
     met with some very good friends of mine that were large hedge
17
     fund -- two of the largest hedge funds in the microcap space.
18
               THE COURT: The question is: What did they get --
19
               THE WITNESS: SPAs, I'm sorry?
20
     Α
          SPAs and PPAs.
21
     Q
          What does "SPA" stand for?
22
          Stock Purchase Agreement.
23
          And what does "PPA" stand for?
     Q
24
     Α
          Profit Participation Agreement.
25
          And how many people were in the -- withdrawn.
```

LAM OCR RPR

What is it a cap table for?

Discala - Direct - Bowman

3400

1 A This looks to me like an old draft of the SPAs and PPAs.

Q Does it list the individuals who had invested?

THE COURT: In Cubed?

4 MR. BOWMAN: In Cubed.

A Yes.

2

3

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Can you scroll down? Because I don't know what date -- do we know what date this was?

Q Sure. There are three pages. If you can, go back to Page 1.

Does it look like the number of people who had invested in the Cubed?

A Yes, these are people that invested into the SPAs, PPAs or people that we were taking care of for services or people that had -- that I had put on the list that had suffered losses.

Q And were these individuals to be recipients of distributions from the sale of Cubed free-trading shares?

A On the escrow, yes.

Q And this was the way that you kept track of all the people -- among other things, that you kept track of all the people who invested?

MR. BINI: Objection, your Honor, leading.

THE COURT: It is leading.

That's the last question, I suppose, Mr. Bowman.

MR. BOWMAN: It's the last question.

THE COURT: I'm going to allow him to answer, if he knows.

24

Discala - Direct - Bowman 3402

- 1 A George Castillo.
- 2 Q And where did George Castillo get the authorization to
- 3 trade the shares from?
- A Kyleen Cane.
- What was your understanding about the legality of the
- 6 escrow?
- 7 MR. BINI: Objection, your Honor.
- 8 THE COURT: Sustained.
- 9 Q Did you ever intend to defraud in any of these four
- 10 companies any of your investors?
- 11 A No.
- 12 Q Did you ever intend to defraud the public?
- 13 A No, no; actually, the opposite.
- 14 Q Did you ever intend to cause anybody harm with respect to
- 15 your trading in any of these four companies or anything else
- 16 you did?
- 17 A No.
- MR. BOWMAN: I have no further questions.
- 19 THE COURT: Thank you, Mr. Bowman.
- 20 That will bring us to a midafternoon break. Ladies
- 21 and gentlemen, you want to take that midafternoon break?
- Whether it's morning or afternoon, makes no matter,
- 23 same rules apply: Do not discuss the case amongst yourselves
- or anyone else you may run into in the back, continue to keep
- an open mind, enjoy the 15-minute break, and we'll see you

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Case 1:14-cr-00399-ENV Document 666 Filed 10/20/18 Page 156 of 220 PageID #: 6237
                         Discala - Direct - Bowman
                                                               3403
  1
      when you return.
  2
                 (Jury exits.)
  3
                MR. BOWMAN: We'll see you in about 15.
                MR. RIOPELLE: Judge, I have a couple issues to
  4
  5
      raise. One I think Mr. Discala should not be in the courtroom
  6
      for.
  7
                 THE COURT: Okay. It doesn't relate to the charge.
  8
                MR. RIOPELLE: There is the one with the charge. I
  9
      figured I'd raise that --
 10
                 THE COURT: At the end.
 11
                MR. RIOPELLE: At the end.
 12
                 I have an issue with respect to possible
      cross-examination of Mr. Discala.
 13
 14
                 THE COURT: I'd do that at sidebar because he's
 15
      here.
 16
                DEFENDANT DISCALA: I can go out.
 17
                 THE COURT: No, you can stay and we can do it at
 18
      sidebar.
 19
                 (Continued on the next page.)
 20
 21
 22
 23
 24
 25
```

Sidebar 3404

(The following occurred at sidebar.)

MR. RIOPELLE: Your Honor, it is my view that the direct examination of Mr. Discala and the answers given where he describes a prior relationship with Ms. Cane prior to the transaction in Cubed opens the door to my cross-examination of Mr. Discala about the Regenecin transaction. And as your Honor knows, I regard the experience that Ms. Cane had with Mr. Discala in that transaction as the basis for why she created this escrow arrangement.

And I have to think about it, but I raise it now,

Judge, because, you know, if I decide to go that direction, I

don't want to stand up and have you throw the gavel at me; you

can do it now. But I do think it's appropriate. I think it's

a viable area of cross-examination given the testimony to a

prior relationship. I don't like the idea of the jury

speculating about what that was.

THE COURT: I think we have your point. Let's have everybody else state theirs.

MR. BINI: Your Honor, the Government is not going to inquire of the prior relationship with Regenecin.

THE COURT: Mr. Bowman, do you want to be heard?

MR. BOWMAN: I would object to it.

THE COURT: Yes, you're not going to do it.

MR. RIOPELLE: All right.

THE COURT: To the extent that he opened the door,

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1 THE COURTROOM DEPUTY: Court is back in session.

2 Counsel for both sides are present, including defendants.

THE COURT: Ready to resume?

MR. BINI: Yes, your Honor.

(Jury enters.)

THE COURT: Be seated, please.

Counsel will stipulate that the jury is present and

8 properly seated?

MS. JONES: Yes, your Honor.

MR. ROSS: Agreed, Judge.

11 THE COURT: All concur.

12 Ladies and gentlemen, we are ready to resume. You

13 | will recall Mr. Discala was on the stand, Mr. Bowman just

finished his direct, and now we're ready for Mr. Bini on

15 cross.

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MR. BINI: Thank you, your Honor.

17 CROSS-EXAMINATION

18 CROSS-EXAMINATION

19 BY MR. BINI:

20 Q Mr. Discala, fair to say you don't want to get convicted

21 in this case, right?

22 A Fair to say I want the truth to come out.

23 Q My question was: Fair to say you don't want to get

24 convicted, right?

A That is fair to say.

- 1 Q Okay. And you mentioned on your direct that in a
- 2 previous life you had some involvement in the acting world; is
- 3 that right, sir?
- A extstyle A extstyle That is not what I said in my direct.
- 5 Q You made some mention about some involvement in the
- 6 entertainment industry, I believe.
- 7 A That's the entertainment industry, not acting.
- 8 Q You had some involvement in the entertainment industry?
- 9 A I was married to an actress.
- 10 Q And in preparation for your testimony, you've been here
- 11 the entire time, right?
- 12 A In preparation for my testimony?
- 13 Q You've been at the entire trial; is that right, sir?
- 14 A Yes, I have.
- 15 Q And you've seen and heard all the evidence, right?
- 16 A Yes.
- 17 Q And you testified on direct, sir, that you knew what a
- 18 pump and dump was, right?
- 19 A Pump and dump is you take --
- 20 THE COURT: No, the question is -- we have to do it
- 21 in steps, Mr. Discala.
- Did you testify that you knew about what a pump and
- 23 dump was on direct?
- 24 THE WITNESS: I believe I testified that Marc
- 25 Wexler --

- 1 Q I'm asking a yes-or-no question: Did you testify on
- 2 direct regarding whether you knew what a pump and dump was?
- 3 A Can I see the testimony? I believe I said that Marc
- 4 Wexler had --
- 5 Q Wait a minute. You don't recall your testimony from 30,
- 6 40 minutes ago that you said you knew what a pump and dump
- 7 was?
- 8 A You just stated that I said I was an actor and I said I
- 9 was in the entertainment business.
- 10 Q I appreciate that.
- 11 A So --
- 12 THE COURT: Let's not -- I'm going to sustain an
- objection to the second question, just answer the first.
- And maybe the better way to do it is, do you know
- what a pump and dump is?
- 16 THE WITNESS: Yes.
- 17 Q And a pump and dump, sir, is when a group of individuals
- 18 artificially manipulate the price of a stock, right?
- 19 A No.
- A pump and dump is when people do a reverse merger
- 21 and get stock at pennies, right, and do a fake promotion and
- 22 never buy a stock, never add value to a company, never worry
- 23 about their board seats, and sell their stock in a promo, just
- 24 like Jala. And I'm sure you did your homework on
- 25 Mr. Wexler's --

23 Mr. Discala.

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THE WITNESS: Sorry, sorry.

THE COURT: The witness doesn't make statements in

22 Q And he said that he was part of a securities fraud

conspiracy, right?

24 A No.

He said he was part of a pump and dump.

- 1 Q And did he indicate during his testimony that he had
- 2 committed a crime with respect to CodeSmart?
- 3 A I believe he said he sold stock that he shouldn't have
- 4 sold to his clients.
- 5 Q Well, sir, I would just ask you, did he not testify --
- 6 did you hear him testify that he was part of a fraud with
- 7 respect to CodeSmart?
- 8 A He testified that he sold stock he shouldn't have to his
- 9 clients.
- 10 Q And he testified that he was also part of a fraud with
- 11 respect to the Staffing Group; is that right, sir?
- 12 A I believe that's what he testified to.
- 13 Q And he testified that he was also a part of a fraud with
- 14 respect to StarStream; is that right, sir?
- 15 A That's what he testified to.
- 16 He also --
- 17 Q And he also testified that he was part of a fraud with
- 18 respect to Cubed; is that correct, sir?
- 19 A I believe he testified that he put clients, his clients,
- 20 into the publicly-traded stock of the Cubed, which we know
- 21 from the blue sheets --
- MR. BINI: Your Honor, I would ask to strike.
- THE COURT: It's stricken.
- 24 Q Did Matthew Bell testify that he was part of a fraud with
- 25 respect to Cubed?

- 1 A Yes, he testified.
- 2 Q And he said he committed the fraud of those stocks with
- 3 you, sir; isn't that right?
- A After his original --
- 5 Q What did he testify in court?
- 6 He said he did it with you, sir; is that right?
- 7 A He testified in court after 21 meetings with you.
- 8 MR. BINI: Your Honor, I would object.
- 9 THE COURT: The answer is stricken.
- 10 It will be a lot easier, Mr. Bini, if you just ask
- 11 him the questions about him. You can argue what everyone
- 12 everybody else said at a later point in the trial.
- 13 Q Mr. Discala, you indicated that part of a pump and dump
- 14 is to receive stock at pennies, right?
- 15 A No, I did not.
- 16 Q When you testified at the beginning --
- 17 THE COURT: Mr. Bini, just ask the question.
- 18 Whether he testified to it or not, just ask him. It's
- 19 cross-examination.
- MR. BINI: Yes, your Honor.
- 21 THE COURT: Isn't it a fact?
- 22 Q Isn't it a fact that part of a pump and dump is to
- 23 receive stock at pennies?
- 24 A I don't think that that's part of a pump and dump. You
- 25 can receive stock in pennies and what you --

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this, correct?

- 1 A She testified that she received this from the lawyers,
- 2 yes.
- 3 Q And this sets out who was to receive shares in this
- 4 shell, right?
- 5 A Yes.
- 6 Q And each of the individuals who were going to receive
- 7 | shares at a little more than two cents per share, right?
- 8 A That is correct.
- 9 Q And, in fact, Marleen Goepel, your secretary, purchased
- 10 156,000 shares at your direction, right?
- 11 A That's not correct.
- 12 The document, that came from the lawyers --
- 13 THE COURT: The question is -- forget about the
- 14 document. Answer the question.
- 15 A There was a set of pool shares put in Marleen Goepel's
- 16 name.
- 17 Q And, in fact, she did that because you told her you
- didn't want to have more than five percent of the shares in
- 19 your name, right?
- 20 A That is incorrect.
- 21 MR. BINI: If we can go to 177 --
- 22 Q You'd agree with me, though, sir, that was her testimony
- 23 on that, correct?
- 24 A Correct. But if you --
- THE COURT: That's all.

THE COURT: That was the question.

A That is correct.

Q And then you, personally, had 253,000 shares in CodeSmart, right?

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- 1 A That is incorrect.
- 2 Q This document indicates that, right?
- 3 A Where did this document come from?
- 4 THE COURT: It doesn't matter where the document
- 5 comes from.
- 6 A This document states that.
- 7 Q And it says in total you had 910,000 shares, right?
- 8 A That's what that total says.
- 9 Q And as of 5/21/13, those shares were worth approximately
- 10 \$5.47 each; is that right, sir?
- 11 A As of when?
- 12 Q Do you see how it says, Cap table final, 5/21/13, at the
- 13 bottom?
- 14 A Yes.
- 15 Q And it indicates that those shares were worth in total
- 16 almost \$5 million; would you agree with me, sir?
- 17 A That's what this document says.
- MR. BINI: And if we can go to the stock price for
- 19 CodeSmart, 196-3 in evidence.
- 20 (Exhibit published to the jury.)
- 21 Q You were asked some questions on direct regarding this
- 22 stock chart, and I just wanted to ask you, sir, as of July 12,
- 23 2013, what was the price of CodeSmart, sir?
- 24 A Topping at 6.94.
- 25 Q And that was the highest price for CodeSmart, right?

- 1 A Yes, because of the split, yes.
- 2 Q What would that price have been -- you're referring to
- 3 the stock split that is noted down here, the June 14, 2013,
- 4 stock split, sir?
- 5 A Yes.
- 6 Q Okay. And from June 14, 2013, after the stock split, the
- 7 price climbed from approximately \$4 to \$6.94 on July 12; is
- 8 that right, sir?
- 9 A Yes.
- 10 Q And what would that \$6.94 be if you hadn't done the
- 11 reverse stock split?
- 12 A You're asking me to multiply it by two?
- 13 Q Yes, sir.
- 14 A \$13.88.
- 15 Q So, would you agree with me, sir, that the stock price
- went from a little more than \$4 all the way up to
- 17 approximately \$13.88 in the space of a month, sir?
- 18 A The new-issue stock, yes.
- 19 Q And after that, would you agree with me that after this
- 20 first period the stock price dropped precipitously?
- 21 A Yes, I would.
- 22 Q And then after that --
- 23 A And I was a buyer there.
- MR. BINI: Well, that wasn't my question. I would
- 25 ask to strike that.

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CodeSmart more than doubled?

It looks like it doubled.

- 1 Q And after that, it started dropping again, right?
- 2 A It did.
- 3 Q And eventually, it went down to virtually nothing.
- 4 A I was fired when this --
- 5 Q I didn't ask if you were fired.
- THE COURT: You have to respond only to the
- 7 questions, Mr. Discala.
- 8 A Yes.
- 9 Q And would you agree with me, sir, that this stock price
- 10 chart sure looks like the up and down for a pump and dump?
- 11 A No. A pump and dump --
- 12 THE COURT: The answer is no.
- 13 A No.
- 14 Q And, sir, would you agree with me with respect to
- 15 CodeSmart that from the period from May to approximately July,
- 16 you were typically selling your shares of CodeSmart; is that
- 17 right, sir?
- 18 A May to June, I sold. Prior to the split, I sold the
- 19 majority of my stock.
- 20 Q And during that time, you were speaking to individuals
- 21 like Matthew Bell, right?
- 22 A I was speaking to a lot of individuals that were creating
- 23 awareness that got paid to create awareness and do IR.
- 24 Q And you were texting and speaking to Matthew Bell during
- 25 that period on a nearly daily basis; is that fair to say, sir?

- 1 A And many others.
- 2 Q And you were coordinating prices with him, right?
- 3 A Not coordinating prices. Chasing the prices, chasing the
- 4 | shorts, chases Joe Salvani who was dumping on us.
- 5 Q You would agree with me that Mr. Bell testified that you
- and he would speak every day about how much volume you wanted
- 7 | in the stock; isn't that right, sir?
- 8 A That's what he testified to.
- 9 Q And he also testified that you were acting as the
- 10 quarterback in the relationship between him and you, right?
- 11 A That's what he testified to.
- 12 Q He also testified that you and he would talk about where
- 13 he should purchase the stock; isn't that right, sir?
- 14 A Please pull up the testimony. I don't...
- MR. BINI: If we could look at Page 92 of the
- 16 transcript, if you can pull that up for us.
- 17 If we can go to Line 16, the answer on Line 16 to
- 18 25.
- 19 (Transcript published to the jury.)
- 20 Q Do you see, sir, it says: AJ and I would text each other
- 21 on a daily basis. He would tell me how much volume we were
- 22 searching for that day and didn't want too much volume because
- 23 it was a brand new stock trading and we didn't want a lot of
- 24 attention. He would tell me where to put the bid. He was the
- quarterback, so he was coordinating with Craig and myself and

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- 1 CROSS-EXAMINATION
- 2 BY MR. BINI:
- 3 Q You know what, before we go there, let's go to 132-D. I
- 4 want to ask you, sir, at the text -- are these texts between
- 5 you and Mr. Bell, sir?
- 6 A They look to be.
- 7 Q Okay. And do you see the text on May 10, 2013, at
- 8 6:56:42; do you see that, sir?
- 9 A Yes.
- 10 Q And is that Matt Bell writing you, I tapped ISGI a
- 11 little?
- 12 A I bought some ISGI.
- 13 Q And then you responded, nice, save the juice. The
- 14 monster is coming.
- 15 Is that what you wrote, sir?
- 16 A Nice, save your money, the big one is coming.
- 17 Q And you were referring to CodeSmart, right?
- 18 A Yes.
- 19 Q Because CodeSmart was going to first start trading or did
- 20 first start trading on May 13, 2013, right?
- 21 A I believe I first started trading CodeSmart the 27th or
- 22 28th.
- 23 Q If we can look at Government Exhibit 196-4. If you can
- 24 | blow up the front part of that, or top part of that, rather.
- Would you agree with me, sir, that CodeSmart started

- 1 trading on May 13, 2013?
- 2 A I would.
- 3 Q Okay. If we can go back to 132-2-D, on May 10, 2013, we
- 4 can look at the e-mail that's at 7:09:07. Do you see the
- 5 e-mail from Matt Bell, how much other money hitting it first
- 6 week?
- 7 A How much other awareness that's out there, buying that's
- 8 coming in.
- 9 Q I just wanted to ask you, is that what the text says,
- 10 sir?
- 11 A Yes.
- 12 Q Okay. And did you respond, at least a mil?
- 13 A I did.
- 14 Q Meaning a million, right?
- 15 A Meaning at least a million.
- 16 Q Okay. And did you then respond, but want to build base
- 17 so investors get at least double to start, right?
- 18 A Correct. You want your investors to win.
- 19 Q And you wanted investors to double their money on the
- 20 stock, to start, right?
- 21 A Well --
- 22 Q Is that what you are saying there?
- 23 A Release supply, yes.
- 24 Q And further down, did you text, when we lift, it will be
- 25 closer to a trip, quad?

- 1 A When we lift, when the -- when the awareness kicks in, it
- 2 will go.
- 3 Q And you're saying that you hope to triple the stock,
- 4 right?
- 5 A It is all based on where you take the valuation at.
- 6 Q No, I am just asking you, in that text you are saying you
- 7 | are hoping to triple the stock price of CodeSmart, that's what
- 8 you are telling Bell, right?
- 9 A I'm hoping.
- 10 Q Or to quadruple it, right?
- 11 A I'm hoping.
- 12 Q And Bell responds to you, how long for that, months or
- 13 weeks; is that right, sir?
- 14 A Yes.
- 15 Q How did you respond? If we can go to the next page. How
- long was it going to take to triple or quadruple the price,
- 17 sir?
- 18 A Days.
- 19 Q And, by the way, on direct you testified about not being
- 20 in control of the news; is that right? Were you in control of
- 21 the news for CodeSmart?
- 22 A No, I was not in control of the news.
- 23 Q Let's look to your text message on May 10, 2013, at 7:26
- 24 in this string, from you to Matthew Bell.
- Did you write there, sir: Easy. Wait to you see

sorry. Let's go to -- before we go to 132-I, let me look at

If I can now show you Government Exhibit 132I. I am

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- 1 132-H with you for a moment.
- 2 These are additional text messages between you and
- 3 Matthew Bell?
- 4 A Yes.
- 5 Q If we can go to the text message, if we can go down to
- 6 May 28, 2013, at 12:47:03. Do you see this text message from
- 7 | you to Matthew Bell: You ready for a big week, bro?
- 8 A Yes.
- 9 Q And what did you write next?
- 10 A I can't read because the green is in the way.
- Give him a minute after open to get all stock in. I
- 12 put 10K at 503, and then 2,500, 504, 505, 506, 508, 509, above
- 13 market.
- 14 Q Okay. And would you agree with me, sir, that you are
- 15 telling Mr. Bell the bids that you are putting in, right?
- 16 A That's not a bid, that's an offer.
- 17 Q Oh, your offers. I'm sorry.
- 18 A Yes.
- 19 Q You are telling him the offers you are putting in, right?
- 20 A Above market. If it hits, it hits. If it doesn't, if it
- 21 goes down, it goes down. So.
- 22 Q So my question to you, sir, was, you are telling him the
- 23 offers?
- 24 A The question was the bids. So I should have said no.
- 25 Q You corrected me, and now I am asking you for the offers,

- 1 | you put in the -- you are telling him the offers you are
- 2 putting in; is that right?
- 3 A That is correct.
- 4 Q And they are at ascending prices, right?
- 5 A They are above the market.
- 6 Q Okay. And what was the next response?
- 7 A Doing it.
- 8 Q And then what did you write?
- 9 A Go.
- 10 Q And what did he write next? What did Matthew Bell write
- 11 to you next?
- 12 A Got to 507.
- 13 Q And did you then next -- did you write 509, if you want,
- 14 next?
- 15 A 509, if you want. If you have investors that want it at
- 16 509, 509 is there.
- 17 Q I was asking you just to answer my question, sir.
- And did Matthew Bell then write to you, just sent
- 19 | 15K shares of 509, right?
- 20 A Correct.
- 21 Q And next, you wrote, nice?
- 22 A Correct.
- 23 Q And then he wrote to you, 511, right?
- 24 A Correct. Must have traded through me and off to somebody
- 25 else.

- 1 Q And then Matthew Bell said, fill my 511. I got 6300
- 2 | shares to -- he wrote, full. Did he mean "fill"? Is that
- 3 what you understood him to mean?
- 4 A I would assume so.
- 5 Q And if we can go back to the stock price chart of
- 6 CodeSmart.
- 7 MR. BINI: Henry can we go to the supporting
- 8 document for this. I believe it's 196-4.
- 9 BY MR. BINI:
- 10 Q What did the stock price close at on the last day of
- 11 trading before May 24?
- 12 A 502. And 61,200 shares of volume.
- 13 Q Okay. And how did it close at the end of the day on
- 14 May 28, 2013?
- 15 A 526 on 157,990 shares of volume.
- 16 O And the volume increased that day from 61,000 to more
- 17 than 157,000, right, the day before?
- 18 A Yes. I must have told Mr. Bell.
- 19 Q Well, I am just asking about the volume. The volume --
- 20 A Volume is very heavy.
- 21 Q Okay. And it more than doubled, right?
- 22 A Almost tripled. One seven, tops.
- 23 Q And if you can look at Government Exhibit 132-5, in
- 24 evidence. Look on the first page, from June 4, 2013. Do you
- 25 see this text from Matt Bell to you at the very top of this

open, for Matt Bell; is that right, sir?

And the response is, I'll be in ten minutes after the

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- 1 A Yes. He will be in ten minutes after the open.
- 2 Q Okay. And you responded, deal; is that right?
- 3 A Okay. Yes. Deal.
- 4 Q And then he wrote you, news out now, right?
- 5 A He would do that frequently.
- 6 Q And he was talking about the Ramapo press release that we
- 7 heard about during this case, right?
- 8 A I don't recall what news release was on 6-4-2013, but I
- 9 am sure you can pull it up.
- 10 O If we can.
- MR. BINI: I will ask my colleagues. 172-41.
- 12 That's not it.
- 13 BY MR. BINI:
- 14 \mathbb{Q} I will ask you to look at 172-49. Is that a June 4, 2013
- press release from CodeSmart regarding Ramapo?
- 16 A Yes.
- 17 Q And you heard from Rosa Diaz Mulryan that this press
- 18 release was not accurate, right?
- 19 A Yes, I think she testified it was not yet accurate,
- 20 right.
- 21 Q Well, my question to you, she testified it was not
- 22 accurate; isn't that right, sir?
- 23 A I think her testimony was it was not yet accurate.
- 24 Q If we can go to Government Exhibit 132-2-DD. I want to
- 25 go to August of 2013. By August of 2013, you were now buying

- 1 CodeSmart stock, right?
- 2 A Can you pull up the chart, and I can tell you?
- 3 Q Which chart?
- 4 A The CodeSmart chart that --
- 5 Q Do you recall that at some point you started buying
- 6 shares of CodeSmart in order to try and increase the price?
- 7 A No, I was buying CodeSmart because Joe Salvani was
- 8 dumping, and I thought once we bought all of his stock --
- 9 Q Was that in approximately August 2013 that you were
- 10 buying shares of CodeSmart?
- 11 A No, I was buying way before that. So if you'd like to
- 12 pull up the chart, I will tell you when.
- 13 Q Let me ask you, sir, did you continue to coordinate with
- 14 | Matthew Bell as you were purchasing during this later period
- 15 CodeSmart stock?
- 16 A Mr. Bell and I talked about Joe Salvani dumping against
- 17 his LULOs, 600,000 shares.
- 18 Q I am going to ask you to look at this e-mail -- or text
- message, series of text messages, at 4:54:15. And is that a
- 20 text message from you to Matthew Bell?
- 21 A Yes.
- 22 Q And would you agree with me, sir, that you wrote to him,
- 23 watch for letter, then buy buy?
- 24 A 8-26. What is --
- 25 Q I am just asking you, is that what you wrote to Matthew

- 19 Q UTC, right? Do you recall that that -- it is about four
- 20 hours, if the minus four hours, to give the time?
- 21 A So 157 -- okay.
- 22 Q And did you write on August 26, 2013, at about 512 down
- 23 here, to Matthew Bell, to move bid up and buy some at market?
- 24 A I did. And --
- Q Would you agree with me, sir, that would have the effect

- of increasing the price of CodeSmart?
- 2 A I need to see the chart.
- 3 Q Would you agree with me, sir, that if you moved your bid
- 4 up, that that, generally speaking, will increase the price of
- 5 the stock?
- 6 A Moving a bid up doesn't move anything. Moving a bid up
- 7 is -- a bid is the intent to purchase a stock. It -- a bid
- 8 doesn't -- does nothing, Mr. Bini.
- 9 Q Well, that was something you were concerned with
- 10 throughout your involvement with these stocks, right, was what
- 11 | the level two optics looked like; isn't that right, sir?
- 12 A You want to build a box of buyers. So -- but you bid --
- 13 you asked if a bid would move --
- 14 THE COURT: The question now was about the level two
- 15 box.
- 16 BY MR. BINI:
- 17 Q And, sir, throughout the -- your involvement in the
- 18 stocks that are at issue in this case, you were concerned with
- 19 how that level two box looked, right?
- 20 A Absolutely.
- 21 Q You called it optics, right?
- 22 A Optics to move markets.
- 23 Q And you wanted the bid and the ask to be close in price;
- 24 is that right, sir?
- 25 A You always want a tight spread in a bid and ask market.

- 1 Q Because it looks more attractive to the market, right?
- 2 A No. If the bid and the ask is separate, that means
- 3 whoever's wanting to sell the stock is not selling it. So --
 - Q You want the prices to be close; is that correct, sir?
- 5 A No, no, no. You don't want them -- if a bid is bid here,
- 6 and there's an ask here --
- 7 THE COURT: Problem with that is the reporter can't
- 8 get that down.
- 9 THE WITNESS: Oh, I'm sorry.
- So if a bid is 535, and the ask is 565, that means
- 11 there's two parties that don't want to make a transaction.
- 12 They have to meet in the middle. So you can move your bid up,
- 13 because you have an intent to purchase, unless you don't have
- 14 | an intent to purchase. You move your bid up until either
- 15 someone comes in and you buy the stock --
- 16 BY MR. BINI:
- 17 Q Sir, do you recall during the case, and do you recall, I
- 18 | should ask, during your involvement with CodeSmart that there
- came a time in about September 2013 where Ira Shapiro issued a
- 20 press release indicating he was investing in the company; is
- 21 that right, sir? Do you recall that?
- 22 A Do I recall -- do I recall loaning the money through
- 23 Darren Ofsink to Ira Shapiro, or do you recall --
- 24 Q I am going to get there. First I want to ask you about,
- do you recall the press release by Ira Shapiro indicating that

- 1 he was investing his own money in CodeSmart, in substance?
- 2 A No, I don't recall any -- I recall that he --
- 3 THE COURT: The answer is you don't recall.
- 4 BY MR. BINI:
- 5 Q Do you recall a press release indicating that he was
- 6 putting -- he was purchasing stock in the company because of
- 7 his belief in the company?
- 8 A Yes.
- 9 Q And if we look to 177-16, in evidence, and if we look to
- 10 the entry on September 3, that's a wire out for \$81,278,
- 11 right?
- 12 A Proceeds from a loan, personally guaranteed loan --
- 13 THE COURT: Again, Mr. Discala. He asked you if it
- 14 was a wire out.
- 15 BY MR. BINI:
- 16 Q Is that a wire out that you made to Mr. Shapiro?
- 17 A That I made? I am sure somebody made it on my behalf.
- 18 Q Okay. And that was so that he could purchase the stock
- 19 that he was indicating in the press release, right?
- 20 A Took a personal loan because he didn't have any money.
- 21 That was drafted by our attorney. And bought the stock.
- 22 Q And would you agree with me, sir, that that press release
- 23 was designed to give investors confidence in the company?
- 24 A Ruben Azrak thought it would be a good idea.
- 25 Q Isn't it correct, sir, that that press release was

- 1 designed to give investors confidence in the company?
- 2 A That a CEO would take a loan?
- 3 THE COURT: The question is, yes or no, or you don't
- 4 know.
- 5 BY MR. BINI:
- 6 Q Isn't it correct, sir, that the press release that Ira
- 7 | Shapiro was purchasing stock in the company was designed to
- 8 give investors confidence in the company?
- 9 A It wasn't designed for that. It should give investors
- 10 confidence.
- 11 Q Sir, can we look at Government Exhibit 196-8 in evidence.
- 12 I just want to ask you about the trading in CodeSmart. And I
- am going to ask you, sir, would you agree with me that your
- 14 | name is in the bottom right of this slide?
- 15 A My name, Wexler, Goepel, Marlene, Michael Morris,
- 16 Christopher Herghelegiu, and Robert Josephberg. I don't know
- 17 who that is.
- 18 Q Okay. And you recall that this slide compares the
- 19 activity by you and these other individuals versus the
- 20 activity by Alamo and certain Halcyon clients; isn't that
- 21 right, sir?
- 22 A I don't have -- I would love to see the underlying data
- 23 here, but that's what the chart says it compares. Select
- 24 people at Alamo and select accounts at Halcyon, doesn't
- 25 really --

Annette M. Montalvo. CSR. RDR. CRR

They look substantially the same size, sir?

BY MR. BINI:

24

- 1 A They look similar.
- 2 Q Okay. If I can go to 195-1 in evidence. I just want to
- 3 ask you, sir, did you make on ITEN, did the various accounts
- 4 you hold make more than \$2 million in sales?
- 5 A No, they did not. Made 1.86 million.
- 6 Q Okay.
- 7 A Which would be --
- 8 Q Your testimony is you made more than 1.8 million?
- 9 A Trading CodeSmart or investing? CodeSmart is a
- 10 different --
- 11 Q Did you make more than 1.8 million on CodeSmart?
- 12 A No, I did not.
- 13 Q On this trading?
- 14 A On this chart, I made more than \$1.8 million trading.
- Q Okay. If we look to 195.2, in evidence. Would you agree
- 16 | with me, sir, that Marlene Goepel made more than 600,000 in
- 17 trading in CodeSmart?
- 18 A I do not agree at all.
- 19 Q Well, would you agree with me this chart shows she made
- 20 more than \$600,000 trading in CodeSmart?
- 21 A I would agree that it says she made 600,000. Money
- 22 didn't go anywhere.
- 23 Q Sir, I would like to ask you some questions -- oh, before
- 24 I ask you about Cubed, let me ask you, with respect to
- 25 CodeSmart, is it fair to say, sir, that any trading that was

Okay. If you continue playing.

(Audio played.)

24

- 1 BY MR. BINI:
- 2 Q And Darren Goodrich was a broker at BMAC, right?
- 3 A Was my broker, and I was placing a bid with my money.
- 4 Q Okay. And when you were referring to the box, you were
- 5 referring to how the level two looks, right?
- 6 A Correct.
- 7 Q And you were upset that -- you wanted to get somebody off
- 8 the 451, \$4.51?
- 9 A No, that was me. He was -- BMAC was me. That was my
- 10 money, my bid.
- 11 Q Okay. If we can go to 198-4, in evidence. I just want
- 12 to play you a short clip from a call with John Turino. Who's
- 13 John Turino, sir?
- 14 A An advisor.
- MR. BINI: Okay. This is from May 6, 2014, right?
- 16 You can go ahead and play it.
- 17 (Audio played.)
- 18 BY MR. BINI:
- 19 Q Fair to say, sir, in that call you said, you will be out
- 20 before anyone finds out if the Cubed work, right?
- 21 A No. The way that --
- 22 Q Did you say that in that call?
- 23 A We don't control the stocks, so --
- 24 Q No, no. I am asking you, sir, in that call we just
- 25 listened to, did you say, because we will be out before the

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		D	OISCALA - CROSS -	- BINI	3443
1		THE COURT:	Objection is or	verruled, b	ut we can have
2	a sidebar				
3		(Sidebar co	onference.)		
4		(Continued	on the next page	e.)	
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SIDEBAR 3444

1 (WHEREUPON, the following proceedings were had at 2 sidebar, out of the hearing of the open courtroom, to wit:) 3 Judge, if Mr. Bini is just going to have MR. ROSS: 4 Mr. Discala simply read from transcripts and from tape 5 recordings that are already in evidence, it is cumulative, and it is duplicative. He should be permitted to explain what he 6 7 means and what he's saying. He should not be cut off. 8 THE COURT: It is called redirect examination. 9 MR. ROSS: But if he has an explanation that does --10 THE COURT: He has an explanation about things that 11 have nothing to do with the conversation itself. 12 MR. ROSS: But, Judge, it is just simply unfair. 1.3 The government takes their witnesses through and asks them 14 what is meant. They ask Mr. Discala about the same exact 15 conversation --16 THE COURT: They couldn't do that. They would love 17 to do that on direct. But he's on cross. 18 MR. ROSS: But, Judge, he should be permitted -- my 19 objection is that Mr. Discala should be permitted to explain, 20 and he can't yet answer yes or no. 21 THE COURT: And to the extent that there's something 22 to be said, that's what redirect examination is all about. 23 you want him to play the tapes again, on redirect we will play 24 the tapes again.

MR. ROSS: Okay, Judge.

- 1 (Open court.)
- 2 BY MR. BINI:
- 3 Q Sir, the 267 referred to 267,000 free trading shares of
- 4 stock, right?
- 5 A Yes.
- 6 Q And when you said, BDs, you mean broker-dealers, right?
- 7 A Yes.
- 8 Q And when you said, but yesterday she mentioned, you are
- 9 talking about Kyleen Cane, right?
- 10 A Yes.
- 11 Q And you are saying that she mentioned she wanted to give
- one of her BDs, you know, what we pay, 25,000 at 25 cents.
- You meant 25,000 shares of Cubed at 25 cents a
- 14 | share, right?
- 15 A I never --
- 16 Q You are saying that she never, Kyleen Cane, wanted to
- 17 give one of her BDs, 25,000 shares at 25 cents each; isn't
- 18 that what you are saying, sir? Is that the meaning of it?
- 19 A Yes.
- 20 Q Okay. And you responded, hey, in substance, hey, Kyleen
- 21 Cane, if you are going to do that, then I want to do the same
- 22 for Darren, right?
- 23 A What do you mean in substance?
- Q Did you say, if you said you are doing it for them, you
- 25 have to do it for Darren?

- 1 A Yes.
- 2 Q And you meant you have to give Darren Goodrich, the
- 3 broker at BMAC, 25,000 shares at 25 cents each, right?
- 4 A Those were my shares, and I could --
- 5 Q I just want to ask you --
- THE COURT: That's what that meant.
- 7 THE WITNESS: Oh. Yes.
- 8 BY MR. BINI:
- 9 Q And that would be approximately a purchase price of
- 10 \$6,000 for those shares of Cubed, right? If you bought 25,000
- 11 shares at 25 cents each?
- 12 A 25,000 --
- 13 Q About a quarter, 25,000, and would you agree with me
- 14 | that's a little bit more than \$6,000, right?
- 15 A Uh-huh.
- 16 Q And, sir, at this time, is it fair to say that the stock
- 17 price of Cubed was more than five dollars a share, right?
- 18 A What's the date?
- 19 Q May 9, 2014.
- 20 A Yes.
- 21 Q So 25,000 shares would be worth more than \$125,000,
- 22 right?
- 23 A They are not worth anything until the company executes on
- 24 its business plan.
- 25 Q 25,000 shares, if the stock is trading at five dollars,

- 1 | would be worth more than \$125,000, right?
- 2 THE COURT: At that moment.
- 3 THE WITNESS: Would be valued?
- 4 THE COURT: Valued. Valued in the market at that
- 5 price.
- 6 THE WITNESS: Correct. If they were freely
- 7 tradeable.
- 8 BY MR. BINI:
- 9 Q Sir, you had conversations during the course of your
- 10 involvement in these stocks with Victor Azrak, right?
- 11 A I did.
- 12 Q And, in fact, you had conversations with him where you
- 13 talked about schtupping investors, right?
- 14 A No. He -- that is incorrect. He talked, was his words,
- 15 he called Joe Salvani schtup-alvani, he called Dan Walsh, Scam
- 16 Walsh.
- 17 Q For screwing investors, right?
- 18 A He talked about, yes, Joe Salvani and Dan Walsh, screwed
- 19 a lot of investors.
- 20 Q You talked about it, too, right, sir?
- 21 A We joked around a lot, but those were not my nicknames.
- 22 Those are his nicknames for Joe Salvani and Dan Walsh.
- 23 Q Let's listen to your words, and then I will have a few
- questions for you. If we can go to 198-13-E in evidence, a
- 25 call from May 12, 2014.

- 1 Yes.
- 2 BY MR. BINI:
- 3 Q And, by the way, with respect to CodeSmart, you had given
- 4 Craig Josephberg about a million dollars worth of CodeSmart
- 5 stock, right?
- 6 A No. He was one of about seven brokers that received
- 7 stock. He received 125,000 shares. It is on the cap table.
- 8 And that would be like saying I received ten and a half
- 9 million dollars of CodeSmart. Because if you take your math,
- 10 right, and you say --
- 11 MR. BINI: I am going to ask the answer be stricken.
- 12 THE COURT: You have to just answer the questions,
- 13 Mr. Discala.
- 14 THE WITNESS: Sorry, Your Honor.
- 15 BY MR. BINI:
- 16 Q And, in fact, the 125,000 shares went to Josephberg at
- 17 just a few cents a share, right?
- 18 A We all received --
- 19 THE COURT: Again. Can you answer that question yes
- 20 or no?
- THE WITNESS: Yes.
- 22 BY MR. BINI:
- 23 Q And that was so that he would stuff CodeSmart into his
- 24 | client's accounts, right?
- 25 A So that he would present -- he would do what a broker is

- 1 | supposed to do, present to his clients an opportunity. That's
- 2 what he does for a living. Just like Matt Bell was supposed
- 3 to do, just like the 15 brokers that we have had throughout
- 4 these.
- 5 Q And, by the way, you joked about Josephberg's regulatory
- 6 history being so bad it was like a crime scene, right?
- 7 A I did joke a lot.
- 8 Q Okay. And that was because Josephberg couldn't trade in
- 9 | a number of states because of all the regulatory problems he
- 10 had, right? He couldn't have clients in several states,
- 11 right?
- 12 A I don't think that that's the case. I think he couldn't
- 13 trade in a couple of states. I did joke a lot.
- 14 Q Okay. Let's listen to some more with you and Mr. Azrak.
- 15 I want to ask you about screwing investors afterwards.
- 16 (Audio played.)
- 17 BY MR. BINI:
- 18 Q And you were talking with Azrak there, when you told him
- 19 about the bull --
- 20 A The joke?
- 21 Q You were talking about investors, right?
- 22 A It is May 12, 2014. I just did SSET and TSGL. Didn't
- 23 trade a stock, freely tradeable stock in either. So I told a
- joke that's probably been told a million times about patience.
- 25 And if you are going to sit here and say that me telling a

- 9 A Yes.
- 10 Q And if we can look to -- and you never provided the
- 11 shares to Mr. Zupnick; isn't that right, sir?
- 12 A He was told that no one got shares, and we moved his SPA
- 13 to the escrows prior to participation.
- 14 Q He never got any shares, right?
- 15 A Everybody that purchased the shares was moved to the
- 16 escrows.
- 17 Q If we can look to Government Exhibit 202-3 in evidence.
- 18 You had a stock purchase or there was a stock
- 19 purchase agreement involving Bryan Hagen; is that right, sir?
- 20 A Yes.
- 21 Q And if we look to the second page of this exhibit, on
- 22 this April 2nd, 2014, stock purchase agreement, Kelly and
- 23 Bryan Hagen were purchasing \$30,000 worth of stock in Cubed,
- 24 Crackpot, rather, for OmniView Capital; isn't that right, sir?
- 25 A On April 2nd, 2014, yes.

- DISCALA CROSS BINI 3458 1 And you never delivered any shares to Kelly and Bryan 2 Hagen, right? We delivered a check from the profit participation and 3 his parents actually. 5 But you never delivered any stock certificates, right? 6 THE COURT: What I understood is, what the prior 7 answer correctly, and we can expedite this. 8 Mr. Discala, correct, me if I'm wrong, did you say 9 that with respect to all of the stock purchase agreements in 10 connection with Cubed, they were moved to participation 11 agreements and that none of those contracting parties received 12 certificates? 1.3 THE WITNESS: That's correct, Your Honor. 14 You said that with respect to Mr. Zupnick, right? 15 THE COURT: He said with respect to all of them. 16 Okay. Well, what about Mr. Hagen. I'm going to ask you 17 about paragraph 4 of this agreement. 18 Would you agree with me, sir, that it says that: 19 the closing of the transaction, the seller, here, OmniView, 20 shall deliver the buyer the shares? 21 All the stock purchase agreements stated that. And when
 - A All the stock purchase agreements stated that. And where we thought we were going to do a traditional transaction, until it was moved over, I never spoke to Mr. Hagen. Andrew Prichard did. Andrew Prichard was in the profit participation.

22

23

24

- 1 Q And Mr. Hagen, there was no participation agreement with
- 2 Mr. Hagen; isn't that right, sir?
- 3 A There was with Andrew Prichard, who communicated with
- 4 Mr. Hagen.
- 5 Q But there was none with Mr. Hagen, right?
- 6 A He didn't -- I never spoke to Mr. Hagen, so...
- 7 Q Okay. And there was no stocks delivered to Michael
- 8 Kellner, right?
- 9 A I don't know who Michael Kellner is.
- 10 Q The individual who testified before you and this jury
- 11 regarding losing approximately \$40,000 on his investment in
- 12 Cubed.
- Do you remember him? The individual who could no
- 14 longer afford daycare. Do you remember him?
- MR. RIOPELLE: Objection.
- 16 MR. BINI: That was his testimony. I'm reminding
- 17 the witness.
- 18 A Every one of the investors received their...
- 19 Q I'm sorry, what was the answer, sir?
- 20 A Every one of the investors was moved to the escrows,
- 21 including my friends and my family and myself.
- 22 Q You'd agree with me that there's no participation
- 23 agreement for Mr. Hagen in evidence in this case?
- 24 A I never spoke to Mr. Hagen, and there isn't one in
- evidence.

1 I never met Rae Falcon. But I was very pleased to see 2 that she did six months of due diligence with the CTO and 3 wrote a very large check and got her friends and clients in. 4 And would you agree with me, sir, that she lost all her 5 money? I don't know what kind of deal you have with her. 6 7 there's restitution with all this money taken from people that -- so I don't know if she's lost all her money. 8 9 Would you agree with me, sir, that the loses on CodeSmart 10 were approximately \$10 million? 11 Losses in CodeSmart were approximately \$10 million. I 12 would have no -- I have no -- I have no -- the losses were 1.3 significant. No further questions, Your Honor. 14 MR. BINI: 15 THE COURT: Thank you, Mr. Bini. 16 Ladies and gentlemen, that brings us to the end of 17 the day. We went into overtime. Probably got to the 14th 18 inning instead of our usual 10th or 11th inning. 19 You may recall that I indicated to you at an earlier 20 point in the proceeding that sometime by going over and 21 finishing, we save more time because otherwise we have to back 22 up and go forward again. So that's why we stayed the extra 23 time. 24 But we have come to the end of the day. I'm sure 25 you will be grateful, thankful to hear that. We certainly are

1.3

grateful and thankful to all of you for all the sacrifices that you make, the patience that show us, your attentiveness, and particularly on this law day celebration that you are emblematic of what it means to be good citizens sacrificing for the rule of law, and applaud you on that.

We also remind you of our usual admonitions to say as many times as you hear them. You hear them many times because they are important.

The first is to keep an open mind. Do not discuss the case amongst yourself or with anyone else. Do not use the recess period as an opportunity to do research, electronic or any kind about anything touching on the case; the personalities, the issues.

Also, to the extent that there may be any media coverage of the events that transpired here, you're directed to shut them out completely of your mind and eyes and ears.

Totally disregard them.

Again, I urge you, to the extent that you can, to shut yourself away from media accounts, and one definition of media about any proceeding for fear that you may hear something there that confuses you about your role here.

And lastly, of course, whether you're here or coming or going from here or home, with respect to what happens here, with respect to your service as a juror, the fact that you're involved in this as jurors in this case, or come to the

I feel differently in the morning.

1.3

PROCEEDINGS

The one issue I want to raise with respect to the charge is a simple one, and I think that, I would submit, it makes sense.

I went back and reread the charge today while things were going on and were not of much interest to me in the courtroom, and there is not in the charge sort of the standard Sands charge about evidence of motive and how that is relevant for the jury to consider, but not itself an element of the crime. And I think this might be a case where that charge is appropriate.

The reason I say that, is there has been a lot of proof and a lot of back and forth amongst the parties about the money that was earned, or was not earned, or who got what out of all this scheming.

And, of course, whether the scheme was successful or not is not an element of the charge, but it is relevant to the motive. I think -- I'm sure the Court left is out because everybody understands what the motive is in a financial crime. But given that there's been so much dialogue on the issue of money in the case, and who got money, and when they got money, it seems to me that I couldn't find it in the charge, if it's in there --

THE COURT: I don't think it is.

MR. RIOPELLE: Yes, I couldn't find it. It seems to me it's an appropriate charge to include.

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